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Austria



FOREIGN MARKET DEVELOPMENT SECTION

RESEARCH BRANCH

TRADE AND INDUSTRY DIVISION

ONTARIO DEPARTMENT OF TRADE AND DEVELOPMENT



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Ontario
Trade & development dept.
FOREIGN MARKET STUDY

AUSTRIA

Foreign Market Studies are a part of the considerable information to the Department of Trade and Commerce and to businesses who are interested in foreign markets. The Foreign Market Studies which are under preparation by the Research Branch are written for use by the Trade and Industry Division, and specifically by the Marketing Branch and Trade Mission members. These studies provide the economic background of the countries that will be visited. For this reason the Foreign Market Studies are written and edited in a form that can be used by the Department and can be taken into consideration or modified as required by the Marketing Branch of the Department of Trade and Commerce.

Prepared by:

RPH
September 1970

Foreign Market Development Section
Research Branch
Trade and Industry Division
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Toronto, Ontario

F O R E W O R D

Export Marketing research is a subject of considerable interest to our Department, to Ontario manufacturers and to businessmen who are or who may be interested in exports. The Foreign Market Studies which are undertaken by our Section, are written for use by our Trade and Industry Division, and specifically by our Marketing Branch and Trade Mission members. These studies depict the economic background of the countries that will be visited. For this reason our Foreign Market Studies are working documents designed for the use of the Department and cannot be taken either explicitly or implicitly as expressing the opinion or position of the Department of Trade and Development.

Equivalents of metric, Imperial and U.S. units of measure

Metric Units		Imperial and U.S. Equivalents		Imperial and U.S. Units		Metric Equivalents	
<u>Length -</u>							
1 centimetre (cm).....		0.394	inch		1 inch.....	2.540	cm
1 metre (m).....	{	3.281	feet		1 foot.....	30.480	cm
		1.094	yard		1 yard.....	0.914	m
1 kilometre (km).....	{	0.621	mile		1 mile.....	1609.344	m
		0.539	int. naut. mile		1 International nautical mile.....	1852.000	m
<u>Area -</u>							
1 square centimetre - cm ² ..		0.155	square inch		1 square inch.....	6.451	cm ²
1 square metre - m ²	{	10.764	square feet		1 square foot.....	9.290	dm ²
		1.196	square yard		1 square yard.....	0.836	m ²
1 hectare - ha.....		2.471	acres		1 acre.....	0.405	ha
1 square kilometre - km ²		0.386	square mile		1 square mile.....	2.589	km ²
<u>Volume -</u>							
1 cubic centimetre - cm ³ ...		0.061	cubic inch		1 cubic inch.....	16.387	cm ³
1 cubic metre - m ³	{	35.315	cubic feet		1 cubic foot.....	28.317	dm ³
		1.308	cubic yard		1 cubic yard.....	0.765	m ³
<u>Capacity -</u>							
1 litre (L).....	{	0.879	Imp. quart		1 Imperial British quart.....	1.136	L
		1.057	U.S. liq. quart		1 U.S. liquid quart.....	0.946	L
		0.908	U.S. dry quart		1 U.S. dry quart.....	1.101	L
		21.997	Imp. gallons		1 Imperial gallon.....	4.546	L
1 hectolitre (HL).....	{	26.417	U.S. gallons		1 U.S. gallon.....	3.785	L
		2.749	Imp. bushels		1 Imperial bushel.....	36.369	L
		2.838	U.S. bushels		1 U.S. bushel.....	35.239	L
<u>Weight or Mass -</u>							
1 kilogramme (kg).....	{	35.274	av. ounces		1 av. ounce.....	28.349	g
		32.151	troy ounces		1 troy ounce.....	31.103	g
		2.205	av. pounds		1 av. pound.....	453.592	g
					1 centerweight (100 lb.).....	45.359	kg
1 ton -	{	1.102	short tons		1 hundredweight (112 lb.).....	50.802	kg
		0.984	long tons		1 short ton.....	0.907	t
					1 long ton.....	1.016	t

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MARKET INDICATORS

	<u>Austria</u>	<u>Canada</u>
1. Population (1969)	7.4 million	21.1 million
2. GNP	\$13.4 billion	\$78 billion
GNP per capita	\$1810	\$3700
3. Passenger cars in use (1969)	1.1 million	6.2 million
Telephones in use (1969)	1.3 million	8.4 million
TV sets in use (1969)	1.3 million	7.0 million
4. Crude steel production (1969)	3.9 million tons	9.3 mill. tons
Cement production (1969)	4.5 million tons	7.2 mill. tons
Electricity production (1969)	22.5 billion kwh	190 bill. kwh
Motor vehicle production (1969)	5,500	1.3 million
5. Total exports	\$2.6 billion	\$15.0 billion
Total imports	\$3.0 billion	\$14.2 billion
Imports per capita	\$400	\$675
6. International Liquidity (May, 1970)	\$1.6 billion	\$4.4 billion

Note: All values in this study are in Canadian dollars, unless otherwise indicated.

All conversions from Austrian schillings were made at the rate prevailing before the decision to float the Canadian dollar, i.e., 1 schilling = \$0.0414.

INTRODUCTION

Austria's economic upsurge continues for the third consecutive year with virtually all economic indicators pointing upwards. Exports, as in 1969, are again expected to be the main expansionary force in 1970. The GNP is expected to grow at a slightly lower pace than the 6.4% real growth in 1969.

Inflationary pressures can be expected to operate throughout the remainder of 1970, as Austrian industry reaches its maximum production capacity. Fully utilised equipment, full employment and a shorter work week are bound to create the usual problems of overheating in the months ahead. These must be expected to restrict further growth as well as affecting price levels.

Labour shortages are becoming more pronounced in Austria. During the winter of 1969-70 unemployment which normally reaches its peak during this season fell to the lowest level since the war. With the reduction of the work week more overtime is required to meet increasing production demand.

Investment rose extremely sharply in 1969. Major projects for 1970 so far announced include an extension of refining capacity, petrochemical plants and various regional projects especially in the Salzburg area principally in the consumer goods industry. The budget for 1970 sought specifically to encourage investment to improve the economic infrastructure.

Recent developments in Austria have given impetus to imported goods. Quantitative restrictions have been removed from most items in the industrial sector and in addition to the liberalisation of import restrictions, Austria has lowered tariffs considerably.

As a result of these developments Austrian imports should continue to rise. Both the increasing consumer goods market and the growing market for industrial equipment indicate good prospects for Canadian exporters. Technologically advanced producer goods have a particularly high sales potential.

There has been a resurgence in consumer demand. The Austrian palate is becoming used to new foods and to a more regular use of luxury foods and convenience foods.

There should be good export possibilities for capital goods. Large amounts of public funds have been budgeted for improvement of the infrastructure e.g. road construction and electric power.

GENERAL INFORMATION

a. Geography and Climate

Geographically Austria is the hub of the European continent, sharing common borders with Italy, Switzerland, Liechtenstein, West Germany, Czechoslovakia, Hungary and Yugoslavia.

The area of Austria is 32,400 square miles. The density of population is 230 per square mile. Austria is a federal republic of nine provinces: Burgenland, Carinthia, Lower Austria, Salzburg, Styria, Tyrol, Upper Austria, Vienna and Vorarlberg.

Situated largely in the Eastern Alps the country is over 70% mountainous. Almost all of Austria's arable land is to be found in the plains of the Danube Valley and the Vienna basin.

The Danube flows through Austria from west to east for over 200 miles, serving as a major transportation artery. Other rivers are insignificant for water traffic but provide tremendous resources in hydro-electric power. Austria has many lakes, the largest being the Neusiedler See.

Vienna, the capital city and major commercial, industrial, financial and artistic centre has a population of 1.7 million. Graz has a population of 249,000; Linz 200,000; Salzburg 110,000; and Innsbruck 100,000.

Austria has two distinct climatic zones: mountainous western Austria experiences an Alpine climate, while the eastern lowlands experience a moderate continental climate. Vienna has a mean annual temperature of 30°F in January, and 67°F in July.

The seasons are clearly defined. Spring and fall are mild and pleasant, winter is cold and occasionally severe, while summer is short and moderate. Like all middle European cities Vienna can experience damp, rainy days with overcast skies during any season of the year. Annual average rainfall is between 40" and 50".

b. Human Resources

Austria in mid 1969 had a population of 7.4 million. It is estimated that there will be 7.6 million people in 1975 and 7.8 million by 1980. About one-third of the population lives in the five largest cities - Vienna, Graz, Linz, Salzburg and Innsbruck. However almost 40% of the population still lives in communities with under 2,500 inhabitants.

Age Distribution of the Population

<u>Age</u>	<u>% of Total</u>
0-25	37
25-45	27
45-65	23
65+	13

The vast majority of the population speaks German, although there are also minorities of Czechs, Slovenes, Croats, and Maygars.

About 90% of the population belongs to the Roman Catholic church. The bulk of the rest are Protestants, mainly Lutherans.

Education is compulsory up to the age of 14. The Federal Government has general supervision of the school system and pays about 90% of the public education costs in the country.

In 1969 Austria had 56,000 students enrolled in institutes of higher learning which represents a tripling in the past 30 years.

There are 3.3 million people in the labor force, one-third of whom are women. The Austrian labor force is relatively highly skilled. 49% of the working population is in industry, mining and construction, 18% is in agriculture and forestry, 27% in services, and 6% is in government services.

Current labor shortages have reduced unemployment to 3% of the labor force as an annual average, and prompted the importation of foreign workers into Austria.

c. Constitution and Government

Austria is a federal republic of nine provinces. Its basic law is the constitution of 1920 which calls for a division of power between Federal, Provincial and communal governments.

The Austrian Republic was re-established in 1945 and regained complete sovereignty under the State Treaty signed by the four occupying powers (U.S., U.K., France, U.S.S.R.) and Austria in 1955. Austria agreed to maintain permanent neutrality similar to that of Switzerland.

The President of Austria is democratically elected for a term of 6 years. His powers are largely representational. Dr. Franz Jonas was elected president in 1965.

The effective executive control is in the hands of the Chancellor. The Chancellor Dr. Kreisky is the leader of the majority party of the Nationalrat. He selects the Ministers who form the Cabinet. The Cabinet formulates and directs national policy.

The federal legislative bodies are the Nationalrat (lower house) and Bundesrat (upper house). The 165 members of the Nationalrat are elected for four-year terms by universal suffrage. The Socialists won the largest number of seats (81) in the 1970 elections, defeating the People's Party (78) and the Liberal Party (5). The Socialists form a minority government after unsuccessful coalition attempts with the People's Party.

The fifty members of the Bundesrat are representatives of the provinces. The number of seats allocated to each province is done in proportion to its population.

Each province of the Republic has its own unicameral legislature which generally follows the pattern of organisation set by the Nationalrat. The provinces have legal and administrative powers over municipal affairs, construction, theatres and cinemas, and administrative powers over elections, population matters and road traffic.

STRUCTURE OF THE ECONOMY

1. General

Austria is a small country which has taken advantage of its natural advantages notably its attraction to tourists. However, it lacks the massive and cheap natural resources of Sweden, and the highly specialised industrial structure of Switzerland.

Austria has basically a free enterprise economy although more than 20% of Austrian industry is publicly owned.

After the First World War Austria was reduced from an economically balanced entity of 116,000 sq. miles to a largely mountainous country of only 32,000 sq. miles. The Second World War saw the loss of 4% of Austria's population and 40% of her national assets. Because the home market is small Austria depends for her prosperity on international trade.

Since 1945 Austria has made rapid progress in expanding its industrial base and developing manufacturing industry. Today there is a need for structural changes. Side by side with firms that have demonstrated they can compete with the best in the world, there are far too many small uncompetitive businesses.

In 1969, Austria's GNP was \$13.4 billion. Agriculture and forestry accounted for 7%, industry 37%, construction 10%, utilities 3%, commerce 13%, transportation 6%, public services 11%, other services 13%.

With the exception of agriculture most sectors of the economy have remained fairly stable in their percentage of contribution to GNP. Agriculture's share dropped from 15% in 1950 to 7% in 1969. The fastest growth has taken place in the service sector and the transportation sector.

Real Growth of Austria's GNP

	<u>1965</u>	<u>1966</u>	<u>1967</u>	<u>1968</u>	<u>1969</u>	<u>1970</u>
% increase over previous year	2.6	4.7	3.1	4.1	6.4	6*

* estimate

The Austrian Constitution gives the Federal government latitude to exercise controls on the national economy and to influence economic developments through legislation. The Austrian government thus plays a major role in the economy due to the high degree of public ownership of production and service facilities.

Salt and tobacco are State monopolies. Most of the railroads, suburban transit systems, Danube shipping, air travel and gas and electricity supply are state owned. Of Austrian industrial corporations 86% of the mining, iron steel and metal firms, 74% of the chemical and petroleum enterprises, 40% of the food industry, and 34% of the electric products industry are directly or indirectly publicly owned.

2. Agriculture and Forestry

About one-fifth of Austria's land area is considered arable and another one-quarter is used for meadows and pasture. Austrian farmers derive 70% of their incomes from animal production - mainly dairy products, and 30% from farm crops.

Despite the limited land area suitable for farming and the declining agricultural population, Austria is about 80% self sufficient in terms of her food needs.

More than 60% of the nation's farming units are less than 25 acres. Despite this the mechanisation of agricultural production has been advancing rapidly and rural electrification is fully developed. Austria has 250,000 tractors. 90% of the grain crop is now harvested with combine harvesters.

The major crops are wheat, rye, barley and oats, potatoes and sugar beets. Corn is also grown but large imports are still required.

Agricultural Production

	<u>1966</u>	<u>1967</u>	<u>1968</u>
	million tons		
Wheat and rye	1.3	1.4	1.5
Potatoes	3.0	3.0	3.5
Sugar beet	2.3	2.1	1.9

Austria is not only self sufficient in milk and other dairy products but also exports significant quantities. Beef and veal are also exported under normal circumstances. Austria has a livestock population of 2.5 million cattle, 3 million pigs and 11 million poultry.

Forests and woods cover about 39% of Austria's total area. About 85% of the forests are coniferous, mainly spruce. Cutting averages 10 million cubic metres per year. Under normal conditions the deciduous wood is used for the home market while two-thirds of the coniferous timber is exported.

3. Mining

Austria's most important mineral products are iron ore, lignite, oil and natural gas.

The iron ore deposits, which are of high grade, are in Styria. Iron ore production meets only about two-thirds of the domestic need. Imports come mainly from Russia and Brazil.

The lignite deposits are in central and southern Austria. Production of lignite, never of much importance, is still declining. Local production satisfies only one-third of domestic demand.

The producing oilfields and most of the producing natural gas fields are in Lower Austria. However, the oil and gas fields are expected to be exhausted in about twenty years.

Production of Principal Minerals

	<u>1966</u>	<u>1967</u>	<u>1968</u>	<u>1969</u>
	million tons			
Crude oil	2.7	2.7	2.7	2.7
Natural gas*	1.9	1.8	1.6	1.5
Iron ore	3.5	3.5	3.5	4.0
Lignite	5.3	4.6	4.2	3.8
Crude magnesite	1.6	1.5	1.5	1.6

*million cubic metres

Austrian production supplies about half the world's requirements for magnesite.

4. Industry

The geographical concentration of industry is in the eastern part of the country, especially around Vienna, which has 25% of the nation's industrial enterprises. The Danube Valley also has an important concentration of industry as does the province of Styria.

Austria's manufacturing industry is composed of relatively few large manufacturing organisations and a great number of small and medium sized production units with specialised lines. The large firms account for the bulk of Austria's exports while the smaller firms produce only for the domestic market.

State ownership is widespread in certain key industrial sectors as a result of Austria's nationalisation of Nazi owned enterprises in 1945, in order to preclude their seizure by Soviet occupation authorities. The nationalised industries account for about 24% of the GNP and employ around one-fifth of the labor force.

Over seventy Austrian companies are nationalised under a government holding company which controls most of the heavy industry in the country and major segments of the extractive, metal and machinery industries.

The artisan industries are of more significance to the Austrian economy than most other European economies because of the size of the country and the traditional wide popularity of Austrian wood, glass, textile and ceramic creations.

Textiles and Clothing: Combined together, these industries still produce the largest share of Austria's industrial output. Although their place is not as dominant as in the days when the East European markets were open to Austria, the rise of synthetic fibre production and the quality of Austrian garments, known in the foreign markets, help sustain their leading position in the nation's industry.

There are over 60,000 people employed in Austria's textile industry, about 11% of all those employed in industry.

The proportion of exports in the gross value of textile production is about 38% against an import ratio of 40%. The deficit in the balance of trade of the textile sector has been steadily rising.

The Austrian textile industry has carried out an extensive programme of modernisation, rationalisation, concentration and cooperation over the last few years. The industry will have to become increasingly capital intensive if it is to face increasingly severe price competition inside or outside Austria.

Food processing: The industry has grown considerably since the Second World War. The industry is very generally concentrated in the north eastern part of Austria but no food centre as such can be designated. The expanding volume of food imports has not seriously affected the domestic processing industry since imports tend to complement the domestic range of products.

Chemicals: The chemical industry, along with food processing and textiles and clothing is one of the largest industries in Austria, and exports plastic materials, organic and inorganic compounds, fertilizers and pesticides. Austria also imports chemicals.

Two of the major chemical works in Austria are the Stickstoff Werke (fertilizers) and the Lenzinger Zellwolle Company (staple fibres).

The development of the Austrian plastics industry has been remarkable and at the present time it comprises over 90 large factories and 300 smaller ones.

Iron and Steel: Substantial iron ore deposits and supplementary imports have enabled Austria to build up a modern steel industry. The Linz-Donawitz (L-D) process of oxygen blast steel making, developed by Austrian technicians, is widely adopted by many other countries.

Austria's Iron and Steel Output

million tons

	Pig Iron	Crude Steel	Rolled Products
1964	2.2	3.2	2.3
1965	2.2	3.2	2.3
1966	2.2	3.2	2.3
1967	2.1	3.0	2.2
1968	2.5	3.5	2.5
1969	2.8	3.9	2.8

Metal Processing: The foundries are able to cover domestic requirements of castings. Processing of lead, zinc, aluminum and copper is made to supply home market and for export from domestic and imported metals. The quality of Austrian-produced tools and hardwares make them competitive in foreign markets.

The aluminum works in Upper Austria are amongst the largest in Europe. The bauxite is imported.

Transportation Equipment: The industry produces rolling stock, diesel trucks, buses, utility vehicles, farm tractors, motorcycles, scooters and motorized bicycles. Until the Second World War the Austrian motor industry produced mainly private cars but the post war dismantling of most of the machinery has caused the industry to develop on the somewhat different lines indicated by the above product mix.

Machinery: Principal products of this industry are wood and metalworking machinery, heavy duty precision lathes, presses, boring machines, compressors, pumps, building machinery, combine harvesters, steam boilers, conveyors, elevators, and pulp and paper machinery.

Electrical Machinery: Some of the more important products of Austria's heavy electrical engineering are motors, welding machines, and electric power generation and transmission equipment. In the field of weak-current electricity, Austria produces telecommunication equipment, electrical measuring instruments, accumulators, electrical clocks and household equipment.

Pulp and Paper: With two-fifths of the total land area in forest, Austria has developed a modern efficient pulp and paper industry. Austria is an importer of pulp and exporter of paper and paperboard. In the manufacture of paper the basic wood is processed to four times its original value. Paper is one of Austria's major foreign exchange earners.

5. Finance

a. Currency

The unit of currency in Austria is the schilling (S) which is composed of 100 groschen. The exchange value of the schilling in terms of U.S. dollars is as follows:

US\$1 = 26 schillings; 1 schilling = US\$0.38

In 1962, Austria accepted the obligations of convertibility imposed by the Articles of Agreement of the IMF.

b. Banking System

The Austrian National Bank is the country's central bank. The Federal Government owns 50% of the stock and determines the ownership of the remainder. The main office is in Vienna with branches in each of the provincial capitals.

The three largest commercial banks - the Creditanstalt-Bankverein, the Oesterreiche Laenderbank A.G., and the Oesterreiches Creditinstitut A.G. - were nationalised in 1946. In 1956, 40% of the shares of the Creditanstalt and the Laenderbank were made public.

The commercial banks exert considerable influence on the Austrian economy due to their control of many large Austrian corporations and a number of other banking and credit subsidiaries.

Savings banks originally established to promote savings in the lower income groups still tend to concentrate their holdings in conservative long-term investments mainly mortgages.

Other financial institutions in Austria include mortgage banks, credit cooperatives, home savings institutions and instalment finance institutions.

The government is undertaking a series of measures designed to reorganise completely the laws governing the banking system. It is hoped to give more scope for competition between credit institutions and, at the same time, strengthen the supervisory functions of the Ministry of Finance in dealing with credit ceilings.

c. Public Finance

About 57% of the Federal governments revenue is derived from direct and indirect taxes and fees.

Federal Receipts in 1969

	<u>% of Total</u>
Taxes and duties	57
Income of state monopolies	23
Other receipts	20
Total	<u>100</u>

The Federal government retains less than two thirds of the taxes collected and the remainder is distributed to the Provincial and local authorities.

Principal Government Expenditures in 1969

	<u>% of Total</u>
Education	10
Social Insurance	10
Social Affairs	5
Family Relief	7.5
Pensions	6.5
Building and technology	7
Public enterprises	33
Other	21
Total	<u>100</u>

Public receipts and expenditures in Austria have risen much more rapidly in the last decade than the Austrian GNP. Austria is a country where both taxes and social obligations of the government are relatively high.

d. Investment

In 1968, the Austrian government began to encourage foreign direct investments in the country. In general Austria is interested in new manufacturing enterprises producing any kind of finished products. There is a preference for products involving new manufacturing techniques and advanced technology.

Most of Austria's larger firms are organised as joint-stock companies. However, most of the foreign subsidiaries in Austria prefer the limited liability form, since this form has neither the public reporting responsibility nor the double taxation of profits found in the joint stock format.

Foreign investment is most significant in insurance, and in the electrical products, chemical, magnesite, paper and textile industries.

e. Stock Exchange

The only stock exchange in Austria is the Vienna Stock Exchange founded in 1771. The shares of about 90 of the 530 Austrian

joint-stock companies are traded on the Vienna exchange. These represent 20% of the total share capitalisation of all Austrian joint stock companies.

The exchange also deals in fixed interest securities. It is estimated that only about one tenth of the actual stock transactions in Austria are handled by the exchange however.

6. Public Utilities

a. Transport and Communications

Since Austria is a land-locked mountainous country which often experiences severe weather conditions railroads play a vital role in the nation's economic life.

The length of the railway system is 3,500 miles. The railways are owned and operated by the Austrian Federal Railroads. The railways carried roughly half the total freight transported.

Road transport is increasing its share of the freight market. Austria has a network of more than 20,000 miles of Federal and Provincial roads. A 200 mile superhighway runs from Vienna to Salzburg, and another superhighway from Vienna to Tarvis is under construction. Austria has 1.1 million passenger cars.

While the inland waterway traffic on the Danube falls behind rail and road communications in its significance to the Austrian economy, it provides a major artery for the transport of bulk cargo. The major cargoes include petroleum and products, coke and coal, iron ore, iron and steel, and grains. The major Austrian ports on the Danube are Linz, Vienna and Krems.

The six commercial airports are at Vienna, Salzburg, Linz, Graz, Klagenfurt, and Innsbruck. Austria's national airline is AUA. The domestic line is AAT.

The Austrian Post and Telegraph administration regulates the operation of postal, broadcasting and telecommunications services.

Radio and TV transmission is the responsibility of a public corporation, the Austrian Broadcasting Corporation Ltd. The main source of revenue is the licence fee. Austria has 21 million radio receivers and 1.3 million TV receivers.

b. Energy

Domestic production of energy in Austria is less than three-fifths of Austria's energy consumption. Energy deficiency is supplemented by large imports of coal, coke and mineral oils.

Austria's Energy Sources

	<u>1950</u>	<u>1970</u>
	<u>% of Total</u>	
Oil	8	40
Coal	72	30
Hydro	20	23
Natural Gas	-	9

Austria's hydro electric power sources are among the largest in Europe. In 1969, production of electricity in Austria totaled 26.43 billion kwh. About two-thirds of this production was from hydro sources, the rest from thermal stations. Austria's net exports of electricity in 1969 were 3.4 billion kwh.

Electric Power

	<u>1967</u>	<u>1968</u>	<u>1969</u>
	<u>billion kwh</u>		
Hydro Electric Power production	17.7	18.2	16.7
Thermal power production	6.7	7.5	9.6
Total production	24.4	25.7	26.3
Net exports	4.7	4.5	3.4

7. Tourism

Tourist traffic regained its prewar level in 1951 season and has since expanded strongly. During the 1960's the number of overnight stays by foreign tourists doubled to over 50 million. On this basis Austria holds fourth place in the European tourist league after France, Italy and Spain. However, in terms of foreign currency receipts per inhabitant she was second only to Switzerland.

With foreign exchange earnings from tourism amounting to one-quarter of visible export earnings the tourist industry has been an important force in Austria's post war development. In view of the large trade deficit that Austria normally runs, the receipts from tourism play an important role in the external payments situation.

There are a number of developments which will affect the long term role of tourism in the Austrian economy. For example, as a result of the steady increase in the standard of living Austrians have begun to spend their holidays more and more frequently abroad, primarily in Italy, Yugoslavia and France.

Then the Austrian tourist industry relies too heavily on German tourists. 75% of the total come from Germany with another 5% each from Britain and the Netherlands. The result is that Austria caters too heavily to the German taste while neglecting the diversification of tourist attractions.

Finally the trend of expenditures per foreign holiday maker has been a declining one. There is a need for higher quality both in accommodation and catering.

FOREIGN TRADE

a. General

As a small country with relatively poor natural wealth and a limited domestic market Austria has a crucial interest in international trade. The significance of trade is reflected in the fact that exports account for 19% of GNP while 22% of national expenditures go on imports. In terms of exports per capita, Austria occupies tenth place among the industrial nations.

Austria's foreign trade has undergone certain changes in pattern and composition which reflect its geographical position and post war political and industrial developments.

Thus the countries belonging to COMECON which before the war accounted for 28% of Austrian exports now only account for less than 17%. The E.E.C. countries on the other hand increased their share of Austrian exports from a pre-war 37% to 50% in 1957, but this has fallen to 42% in recent years as a result of both the problems posed by the E.E.C's common external tariff and Austria's membership of EFTA. When EFTA was formed in 1960 only about 14% of Austrian exports went to the other member countries. Today this has risen to almost 25%.

Pattern of Austrian Trade 1969

	<u>Austrian Exports</u>	<u>Austrian Imports</u>
	-----% of Total-----	-----
E.E.C.	42	57
EFTA	24	19
COMECON	14	10
Other	20	14
Total	<u>100</u>	<u>100</u>

West Germany is Austria's largest single trading partner supplying 41% of Austria's imports and taking 24% of her exports. Switzerland, Italy and the U.K. are the other major partners.

The relative backwardness of Austria's industrial structure before the sixties was reflected in the high proportion of raw materials and semi-finished goods in exports. During the past decade, however, there has been a marked shift in this field and finished manufactures account for almost 60% of total exports. Finished goods are also the major component (53%) of Austrian imports.

Austria's principal imports consist of machinery and transport equipment, raw materials and semi-manufactures, chemicals and foodstuffs.

In 1969, Austrian commodity imports were worth \$3 billion, a 13% increase over the 1968 value. However, exports rose 21% to \$2.6 billion. The rate of cover of imports by export receipts thus amounted to 85% which is the highest relative cover registered during the past sixty years.

b. Description of Austrian Exports

In 1969, Austria exported products worth \$2.6 billion.

Trend of Austria's Exports

	<u>1964</u>	<u>1965</u>	<u>1966</u>	<u>1967</u>	<u>1968</u>	<u>1969</u>
Value \$ billion	1.55	1.7	1.8	1.9	2.1	2.6
Change over previous year	-	10%	5%	7%	10%	21%

Austria's principal exports under the category 'Food and live animals' consist of dairy products, eggs and live animals.

Crude material exports which account for 11% of the Austrian total consist primarily of wood, lumber and cork, and pulp and waste paper.

Austrian exports of mineral fuels and energy are almost totally accounted for by electricity exports.

Chemical exports are composed of chemical elements and compounds and plastic materials.

Composition of Austrian Exports

	<u>1966</u>	<u>1967</u>	<u>1968</u>
Food and live animals	4	5	4
Crude materials	12	11	11
Mineral fuels	3	3	3
Chemicals	5	6	6
Manufactured goods	41	39	39
Machinery and transport equipment	20	21	22
Miscellaneous manufactures	14	14	14
Total	100	100	100

Primary manufactured goods is the largest category of exports accounting for 39% of the total. The major items in this category are paper and paperboard, textile yarns and fabrics, and iron and steel. The EEC is Austria's principal market for paper and paperboard and iron and steel, EFTA is the most important customer for Austrian textile yarns and fabrics.

Machinery and transport equipment exports account for 22% of total exports. Over half of this category consists of non-electric machinery.

Clothing is the largest item in the miscellaneous manufactures category.

c. Description of Austria's Imports

In 1969 Austria imported goods worth \$2.6 billion.

Trend of Austria's Imports

	<u>1964</u>	<u>1965</u>	<u>1966</u>	<u>1967</u>	<u>1968</u>	<u>1969</u>
Value \$ billion	2.0	2.3	2.5	2.5	2.7	3.0
Change over previous year	-	13%	11%	-1%	8%	13%

One-tenth of Austria's imports consist of food, live animals, beverages and tobacco, mainly from the EEC and Eastern Europe. Some of the most important items are fruit and vegetables, cereals, and coffee, tea and spices.

Among the principal imports of crude materials are textile fibres, metal ores and scrap and crude fertilizers.

Mineral fuels account for 7% of Austria's total imports. Both coal and petroleum imports are important. Over 50% of coal and coke imports come from Eastern Europe. The petroleum and petroleum product imports come mainly from the EEC and COMECON.

Composition of Austrian Imports

	<u>1966</u>	<u>1967</u>	<u>1968</u>
Food and live animals	12	10	9
Beverages and tobacco	1	1	1
Crude materials	9	8	9
Mineral fuels	7	7	7
Animal, veg., oils and fats	1	1	1
Chemicals	9	10	10
Primary manufactured goods	22	21	22
Machinery and transport equipment	31	31	30
Miscellaneous manufactures	9	10	10
Total	100	100	100

Chemical imports amount 10% of the value of Austrian imports. About two-thirds come from the Common Market countries with the bulk of the rest coming from EFTA.

The major import items under the category 'primary manufactured goods' are textile yarns and fabrics, iron and steel, non ferrous metals, and metal products. The EEC is the principal supplier of these products. EFTA and the Eastern European countries are also important.

30% of Austrian imports consist of machinery and transport machinery. Non electric machinery imports comprise 43% of the total for this category, transport equipment 33%, and electrical machinery imports 23%.

Among the more important of the imports of miscellaneous manufactures are clothing, furniture, and professional and scientific equipment.

CANADIAN TRADE WITH AUSTRIA

a. General

Total Canadian exports to Austria in 1969 were worth \$9.1 million, a considerable increase over the \$6 million value in 1968.

The principal Canadian exports to Austria are asbestos, wood pulp and wheat. These three products accounted for two-thirds of the 1969 total.

Major Canadian Exports to Austria

	<u>Millions of Dollars</u>		
	<u>1967</u>	<u>1968</u>	<u>1969</u>
Asbestos millsfibres, Group 4 & 5	1.1	2.5	3.4
Wood pulp bl., sulphate paper grades	.6	.7	1.8
Durum wheat, except seed	1.8	.5	.9
Metal bearing ores and concentrates	.6	.5	.6
Hoisting machinery and parts, n.e.s.	.1	.1	.3
Barley	1.7	-	-
<hr/>			
Total	7.8	6.0	9.1

Ontario in 1969 exported goods to Austria to the value of \$1 million. This is only 11% of the Canadian total. The main exports are unshaped plastics and synthetic rubber; steel plate, sheet and strip; and conveying and elevating machinery.

Austrian exports to Canada were worth \$38.9 million, an increase of 36% over the \$28.5 million in 1968.

The most important Canadian imports from Austria are motor vehicle engines, engine parts, skis and ski boots.

Major Canadian Imports from Austria

	<u>Millions of Dollars</u>		
	<u>1967</u>	<u>1968</u>	<u>1969</u>
Motor vehicle engines, n.e.s.	6.4	11.9	18.4
Parts of motor vehicle engines	.6	1.1	1.2
Skis	.9	1.0	1.5
Ski boots	-	.7	.9
Sporting recreating equipment & parts	.4	.4	.7
Nylon yarn	.1	.6	.9
Bars, alloys steel, hot rolled, n.e.s.	.3	.3	.6
Embroidered and ornamented fabrics	.5	.5	.6
Plates, carbon steel floor pattern	.4	.3	.4
Plastics, extrusion machinery & parts	-	-	.3

b. Canadian Export Opportunities in Austria

Since Canadian exports to Austria are worth only \$9 million, and since they consist in the main of raw materials, there is plenty of scope for Canadian exporters to increase their share of the Austrian market.

Austria's expanding production and consumption are drawing in their wake increased demand for imported goods.

With continued prosperity the market for consumer goods and recreational equipment is promising a steady growth. The Austrian teenage market is a profitable one to cultivate.

Modernisation of Austria's production facilities suggests good market opportunities for industrial equipment. Technologically advanced producer goods should have a particularly high sales potential in the light of the fact that Austria's industry is working at maximum capacity and the labor market is at a full employment situation.

The sales potential for hotel and restaurant equipment should not be overlooked. Tourism is one of Austria's leading industries and is expected to expand. However, there is a very definite need to upgrade facilities in all aspects of the industry.

Austrian interest in licensing arrangements is growing steadily.

ECONOMIC AND TRADE POLICY

a. Economic Development

The Advisory Council for Economic and Social Questions has been in existence since 1963. This has been concerned with long term problems involving the capital market, the Federal budget and prices and wages amongst others.

In 1968 the Austrian government adopted a plan aiming at the restructuring of the Austrian economy and increasing the competitiveness of industry.

The government has given incentives towards the merging of firms into larger units, and towards investment in modernisation.

In the field of public investment, a number of capital projects have been agreed upon, including a first nuclear power station, a subway system for Vienna, a new oil refinery, chemical plant, hospitals and expressways.

Under the governments program to improve the economic infrastructure, substantial expenditures are also to be made on hydro-electric plants and pipelines.

b. Trade Policy

Austria is a member of EFTA along with Denmark, Norway, Portugal, Sweden, Switzerland, the U.K. and Iceland. Finland is an associate member. EFTA which came into being in 1960 aims at the abolition of barriers to free trade in manufactures. Unlike the EEC, EFTA does not maintain a Common External Tariff. Austria eliminated her tariffs on industrial imports from EFTA in 1967.

Because much of her trade is with EEC countries especially West Germany, Austria has applied for association with the Common Market. The EEC will probably grant Austria an interim accord until the European Economic Community implements a general solution for neutral countries.

Austria has approximately 50 trade agreements including bilateral and clearing agreements.

In its historical role as gateway for East-West trade Austria maintains traditional ties with Eastern European countries and has concluded bilateral or clearing agreements with most of them.

Other agreements concern special problems such as trade between the Austrian Tyrol and the Italian Alto Aige.

Austria's imports are divided into three licencing categories:

- a. free merchandise - needs no licence
- b. controlled merchandise - needs individually validated licence
- c. liberalised goods - licence is automatically granted.

Ad valorem duty rates apply to imported goods into Austria. The government is planning a change from a turnover tax system to a value-added tax system and imports would be subject to the same rate as domestic products.

Four free trade zones exist; at Linz, Innsbruck, Graz, and Vienna. No customs duty is collected on foreign merchandise entering under Bond, or to be stored, or for processing. Merchandise may be re-exported in its original or newly manufactured state without payment of duty.

c. Marketing Channels

Despite Austria's proximity and similarity to Germany it should be treated as a separate market.

Most exporters to Austria will operate through a local representative although there is some direct selling to manufacturers and retailers. Because of the limited size of the Austrian market an exclusive distributor is usually appointed.

Many of the European exporters give their Austrian representatives extremely favorable material and financial support in introducing new products to the market.

The structure of Austrian distribution has undergone a process of concentration and rationalisation since the Second World War. Three trends may be isolated.

1. The retail function is being increasingly delegated to strictly retail agencies such as private chain and cooperative stores.
2. Manufacturers are establishing exclusive ties with suitable retailers.
3. The burden of stocking the merchandise is being shifted from the retail and wholesale levels to the manufacturing level.

The ranks of the Austrian wholesale trade include over 10,000 enterprises of which only 1,500 have more than 20 employees. However, the large firms account for over 70% of total wholesale transactions. Austrian wholesalers are involved primarily in raw materials, semi-manufactures and agricultural produce, not in finished goods.

Austrian retail establishments are still generally small and specialised. However, the trend towards the formation of larger retail entities has been stronger than in any other sector of the Austrian economy. Department stores, mail order and discount houses have been successful in increasing their share of retail sales. Supermarkets and shopping centres are relatively new ventures but becoming increasingly popular.

d. Patents and Trademarks

Austrian patents have a duration of 18 years from the publication of the application. Patents of addition are valid for the unexpired term of the main patent.

The inventor or his legal successor must supply specifications in German to the Patent Office with three drawings. The patent is examined as to form, unity of invention, novelty and patentability. If the patent application is rejected, appeal must be made within two months to the Appeal Department. If the patent is accepted, the application is published and made available for public inspection. The opposition has four months, otherwise the patent is granted.

The patent must be worked within three years from granting. Any person can apply for a compulsory licence if there is non working for three years and if the patentee refuses a voluntary licence.

Trademarks registered in Austria are valid for ten years from the registration date renewable for similar periods. The first applicant is entitled to the registration and the exclusive use of the mark.

Applications are filed with the Patent Office. The trademark is examined as to formal registrability and similarity with other marks.

e. Agency Agreements

Provisions in the Mercantile Agents Law supplement agency agreements on matters not covered by the agreement. Waivers of the agent's rights are not recognised.

The law establishes expiration notice terms which vary in relation to the duration of the agency. The parties may agree on shorter notice terms but if the contract does not provide for notice the terms set by the law will apply.

Agents are entitled to compensation for unjust or premature termination, termination without due notice, restriction of the agents commercial activities after termination and for termination of the agreement due to fault of the supplier or his bankruptcy.

f. Licencing

There are no limits on royalties or fees, nor restrictions on agreements between subsidiaries and foreign parents and no government permission is needed for either the contract or remittances. However, a formal notice of the terms must be sent to the National Bank for statistical purposes.

There is no clear cut pattern for payments. Licence fees paid by Austrian firms to foreign companies for licenced patents, knowhow or technical assistance vary widely.

Austrian currency is convertible and Austria's dollar and foreign exchange holdings are large enough to obviate any need for imposition of restrictions in the foreseeable future.

TABLE I

CANADIAN IMPORTS FROM AUSTRIA BY COMMODITIES
1968 - 1969

CLASS	COUNTRY AND COMMODITY	JANUARY TO DECEMBER 1968		JANUARY TO DECEMBER 1969		CLASS
		QUANTITY	VALUE \$	QUANTITY	VALUE \$	
	<u>AUSTRIA</u>					
5147	CHEESE, GRUYERE PROCESS CWT	1,427	61,507	2,941	99,642	5147
5149	CHEESE N E S CWT	3,774	162,757	4,326	163,764	5149
6420	BISCUITS & COOKIES, EXC. SODA BISC. LB	52,154	20,437	79,311	29,445	6420
6455	PRETZELS LB			370	260	6455
6499	BAKERY PRODUCTS N E S LB			756	519	6499
7459	FRUIT JUICES, NOT CONCENTRATED NES GAL	892	1,758	231	447	7459
7518	GRAPE JUICE CONCENTRATES, NOT FROZ. GAL			675	1,391	7518
7559	FRUIT JUICE CONC., NOT FROZEN N E S GAL			37,754	66,043	7559
9865	MUSHROOMS, CANNED LB	120	874			9865
9999	RELISHES, DRESSINGS AND SPREADS NES LB N			5,821	1,918	9999
10416	CHOCOLATES, PACKAGED LB	4,796	3,576	3,819	4,493	10416
10420	CHOCOLATE CONFECTIONERY N E S LB	24,502	14,127	39,305	26,559	10420
10449	SUGAR CANDY N E S LB	128,200	44,401	113,543	37,957	10449
10499	SUGAR PREP. AND CONFECTIONERY N E S LB	112,709	43,250			10499
14450	SAUSAGE CASINGS N E S LB	90	220	321	354	14450
14640	FLAVOURING EXTRACTS AND ESSENCES LB			207,360	63,983	14640
14646	FLAVOURING EXTRACTS ESSENCES POWDRS LB	70,610	26,998			14646
17220	ALL, BEER, PORTER AND STOUT GAL	22,391	33,923	13,154	19,872	17220
17239	GRAPE WINES, STILL, TABLE STRENGTH GAL	19,344	73,718	19,934	83,066	17239
17250	GRAPE WINES, SPARKLING GAL	128	909	129	1,493	17250
17310	BRANDY P GAL	721	9,590	590	7,900	17310
17360	LIQUEURS P GAL			1,015	13,640	17360
21109	CLOVER SEED LB	1,322	1,117	660	584	21109
21950	ARCOM CORN CWT			660	32,065	21950
24499	COTTON WASTE N E S LB	67,072	4,567	233,180	18,176	24499
25230	ALUMINA CWT	480	5,572	3,117	37,469	25230
30110	UPPER LEATHER, CATTLE SQ FT	41,238	33,840	24,537	20,918	30110
30120	UPPER LEATHER, CALF AND WHOLE KIP SQ FT	9,366	8,723			30120
30359	SOLE LEATHER AND SOLE LEATHER WASTE LB	9,644	7,348	16,622	13,049	30359
30399	LACE WELTING BELTING & MECH LEATHER LB	10,581	10,483	18,607	19,697	30399
30460	GLOVE & GARMENT LEATHER, SHEEP LAMB SQ FT	1,023	970	1,138	1,101	30460
30820	LEATHER BELTING LB	1,621	7,669	1,222	6,476	30820
30899	LEATHER FABRICATED MATERIALS N E S				1,010	30899
31069	FURS, DRESSED, SHEEP AND LAMB		12,821		21,450	31069
32115	RUBBER BELTS AND BELTING, V-TYPE		1,355		1,013	32115
32304	RUBBER SOLING SHEETS		1,116		1,515	32304
32316	RUBBER SHEETING N E S		6,073		4,577	32316
32520	RUBBER PACKING		1,007		1,174	32520
32558	MOTOR VEHICLE PARTS OF RUBBER N E S				1,555	32558
32599	RUBBER FABRICATED MATERIALS N E S		5,513		4,666	32599
33104	LUMBER, ASH M B F	34	8,568			33104
33539	VENEER, SOFTWOOD SQ FT			133,968	6,049	33539
33599	PLYWOOD & WOOD BUILDING BOARDS NES		652			33599
33977	MOULDINGS, EXC. CONSTRUCTION TYPE		2,211		5,045	33977
35350	CIGARETTE PAPER, UNGUMMED CWT	50	1,984	96	3,932	35350
35369	TISSUE AND THIN PAPER N E S CWT	155	6,191	329	10,447	35369
35471	GREASEPROOF AND GLASSINE PAPER CWT	4,041	84,355	927	19,475	35471
36330	WOOL YARN, WORSTED SPUN LB			43	590	36330
36609	MAN-MADE FIBRE THREAD LB	1,884	8,639	5,803	22,852	36609
36639	NYLON YARN LB	371,965	622,463	434,889	931,302	36639
36947	CORDAGE AND TWINE OF MAN-MADE FIBRE LB	500	706	479	725	36947
37208	WOOLLEN FAB ALL WOOL 7 OZ AND LESS LB			403	1,245	37208
37318	DRILL TWILL WARP SATEEN COT COLORED LB	191	317			37318

CLASS	COUNTRY AND COMMODITY	JANUARY TO DECEMBER 1968		JANUARY TO DECEMBER 1969		CLASS
		QUANTITY	VALUE	QUANTITY	VALUE	
			\$		\$	
	AUSTRIA CCM					
37335	BROADCLOTH & LIGHT WT POPLIN COT BL LB	4,187	10,434	4,390	11,014	37335
37338	BROADCLOTH & LT WT POPLIN COT COLOR LB	2,114	7,401	6,673	20,159	37338
37348	PRINT CLOTH & SHEETING COT COLORED LB	218	359	607	1,381	37348
37389	PILE FABRICS, COTTON N E S LB	1,000	1,917	157	575	37389
37393	BROAD WOVEN FABRICS COTTON UNBL NES LB	1,932	1,779	1,870	2,019	37393
37395	BROAD WOVEN FABRICS COTTON BL N E S LB	9,169	28,233	5,393	17,357	37395
37398	BROAD WOVEN FABRICS COT COLORED NES LB	45,165	99,909	28,094	65,634	37398
37519	RAYON BROAD WOVEN FABRICS LB	64,053	104,448	51,615	85,904	37519
37539	NYLON BROAD WOVEN FABRICS LB	228	1,854	169	1,177	37539
37545	POLYESTER BROAD WOVEN FABRICS LB	12,340	102,222	11,438	83,055	37545
37599	BROAD WOV FAB. CNL MAN-MD FIBRE NES LB	492	3,051	3,715	13,547	37599
37703	WOOLLEN FAB. WOOL MIX 12 OZ. & OVER LB	1,770	6,522	8,371	31,467	37703
37708	WOOLLEN FAB. WOOL MIX 9 OZ. & LESS LB	82	501	2,559	9,697	37708
37739	BROAD WOVEN FAB. WOOL MIXTURES NES LB	10,577	37,413	4,620	13,687	37739
37765	RAYON-POLYESTER BROAD WOVEN FAB NES LB			13,580	20,307	37765
37767	RAYON MAN-MD MIX. BROAD WOV FAB NES LB	13,620	37,299	7,539	20,318	37767
37769	RAYON MIXTURE BROAD WOVEN FAB. NES LB	5,378	14,887	2,864	9,617	37769
37775	POLYESTER-COTTON BROAD WOV FAB NES LB			2,321	7,628	37775
37779	BROAD WOVEN MAN-MADE MIX. FAB. NES LB			310	1,131	37779
37799	ELASTIC FABRICS, BROAD WOVEN LB	39,676	101,986	24,694	75,176	37799
38159	NETTING N E S LB	6,334	24,643	8,464	33,618	38159
38169	BELTING, TEXTILE NOT RUBBERIZED NES LB	107	833		38169	
38319	BRAIDS, NON-ELASTIC LB			6,826	17,100	38319
38339	RIBBONS LB			919	1,707	38339
38342	WOV NAR FAB VEG FIBRE NON-ELAST NES LB	7,163	25,052	698	3,104	38342
38359	WOVEN NARROW FABRICS, ELASTIC LB	250	611	671	2,101	38359
38511	ELASTIC KNITTED OR NETTED FABRICS LB	18,773	65,497	21,061	65,113	38511
38549	DOUBLE-KNIT FABRICS LB			81	440	38549
38559	KNITTED FABRICS, COTTON N E S LB			280	915	38559
38599	KNITTED FABRICS N E S LB	5,819	15,955	9,081	24,508	38599
38609	LACE FABRICS LB	67,538	256,836	61,912	242,569	38609
38619	EMBROIDERED AND ORNAMENTED FABRICS LB	99,369	482,721	118,743	555,937	38619
38911	HOODS, SHAPES, FUR OR WOOL-FUR FELT DOZ	52	1,804	17	683	38911
38979	UNFINISHED APPAREL AND PARTS N E S		2,229		19,347	38979
38999	TEXTILE FABRICATED MATERIALS N E S		875		333	38999
39364	SUNFLOWER SEED OIL CWT			179	3,757	39364
39399	VEGETABLE OILS AND FATS N E S CWT	147	12,396	166	15,941	39399
40099	CHEMICAL ELEMENTS N E S CWT	8	1,136	15	1,992	40099
40599	OTHER INORGANIC CHEMICALS N E S CWT	2,054	24,595	3,345	31,531	40599
40957	BENZOIC ACID AND BENZOATES CWT			441	8,072	40957
40965	FUMARIC ACID CWT	794	12,053		40965	
40999	ORGANIC ACIDS, ANHYDRIDES ETC. NES CWT		920		40999	
42159	GLUE, SYNTHETIC RESIN LB			178	2,098	42159
42444	VINYL CHLORIDE FILM AND SHEET CWT	288	6,584		42444	
42515	PIPE, TUBES, TUBING N E S, PLASTIC CWT	17	2,205	29	1,299	42515
42599	PLASTICS FABRICATED MATERIALS N E S CWT	42	4,899	193	11,127	42599
42799	PIGMENTS, COLOUR LAKES & TONERS NES LB	222	371		42799	
42829	PAINTS N E S GAL			12	104	42829
42966	PRINTING INK LB	7,777	4,747	2,901	1,826	42966
42999	INDUSTRIAL CHEMICAL SPECIALTIES NES LB			137	292	42999
43349	LUBRICATING GREASES CWT	27	880		43349	
44150	FERROVANADIUM TON	59	157,406	48	222,582	44150
44260	BLOOMS BILLETS & SLABS CARBON STEEL TON			238	17,802	44260
44290	BLOOMS BILLETS & SLABS, ALLOY STEEL TON	8	4,210		44290	
44399	STEEL FORGINGS CWT	227	9,514	303	8,831	44399
44403	BAR, CARBON TOOL STEEL CWT	603	14,418	1,082	24,188	44403
44406	FLAT BAR, CARBON STEEL, HR N E S CWT			1,268	7,583	44406
44409	BAR, CARBON STEEL, HOT ROLLED NES CWT	20,316	111,953	19,309	106,044	44409
44423	BAR, ALLOY TOOL STEEL & HIGH SPEED CWT	13,680	344,904	11,435	320,476	44423
44425	BAR, STAINLESS STEEL, HOT ROLLED CWT	336	12,758	352	13,529	44425
44430	BAR, ALLOY STEEL, HOT ROLLED N E S CWT	31,499	273,757	72,910	553,727	44430
44460	BAR, CARBON STEEL, COLD FINISH NES CWT	237	5,434	30	686	44460
44485	BAR, STAINLESS STEEL, COLD FINISH CWT	210	10,405	113	4,900	44485
44490	BAR, ALLOY STEEL, COLD FINISH NES CWT	188	5,979	69	1,347	44490
44499	BAR OR RODS, STEEL, FABRICATED NES CWT	2,271	49,847	1,641	43,466	44499
44502	PLATES CARB STEEL 60 IN OR LESS NES CWT	4,444	25,027	6,948	38,560	44502
44503	PLATES CARB STEEL OV 60 TO 100 NES CWT	3,303	18,688	6,503	42,303	44503
44504	PLATES CARBON STEEL OV 100 IN. NES CWT	479	3,155	6,548	62,476	44504
44508	PLATES CARBON STEEL FLCOR PATTERNED CWT	72,640	346,255	92,082	445,267	44508
44516	PLATES, ALLOY STEEL N E S CWT	1,129	22,861	442	9,510	44516
44522	PLATE, SHEET OR STRIP, FOR SAWS CWT	79	3,994	470	12,566	44522
44531	STRIP, CS, HR, UP TO 12 INCHES NES CWT	597	2,490	3,243	16,025	44531
44536	SHEET CARB STEEL CR UND 24 IN. NES CWT	152	3,630	16	462	44536
44595	SHEET AND STRIP, ALLOY STEEL N E S CWT	2,735	153,324	643	15,170	44595
44599	SHEET & STRIP, STEEL FABRICATED NES CWT	464	44,629	430	39,513	44599
44650	STRUCTURAL SHAPES, ALLOY STEEL NES CWT			51	977	44650
44739	RAILWAY RAILS CWT	13,743	61,835	7,648	37,409	44739
44769	FISH PLATES, SPLICE BARS, ETC. CWT	2,885	17,961	10,758	45,210	44769
44829	MECHANICAL TUBING, CS, NEW N E S CWT	79	7,187	37	3,699	44829
44868	PIPES & TUBES, STAINLESS, NEW N E S CWT			76	6,885	44868
44905	BARBED WIRE CWT	1,268	9,133	1,104	7,713	44905
44919	WIRE, CARBON STEEL, NOT COATED NES CWT	933	7,007	2,600	19,920	44919
44927	WIRE, CARBON STEEL, GALVANIZED NES CWT	379	2,323	3,389	21,166	44927
44979	WIRE ROPE, NEW, COATED OR NOT CWT	1,122	30,876	883	37,369	44979
45125	ALUMINUM SHEET, STRIP UP TO .025 IN CWT	1,253	50,634	1,263	53,655	45125
45127	ALUMINUM SHEET, STRIP OV. .025-.051 CWT	361	14,160	483	19,536	45127
45129	ALUMINUM SHEET, STRIP OV. .051-.125 CWT	121	4,260		45129	
45132	ALUMINUM FOIL OR LEAF CWT	37	4,520	15	1,247	45132
45149	ALUMINUM & ALLOY FABRICATED MAT. NES		11,554		45149	

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45979	NON-FERROUS METALS N E S LB	6,050	76,714	6,847	84,274	45979
45999	NON-FERROUS METAL ALLOYS N E S LB	620	4,541	1,499	11,214	45999
46332	WIRE MESH, INCL. REINFORCING TYPE CWT	1,724	38,671	2,052	45,912	46332
46336	WIRE NETTING CWT	1,183	23,624	1,621	32,211	46336
46344	FOURDRINIER WIRE CLOTH CWT	214	48,821	171	50,311	46344
46506	BOLTS & HEADED OR THREADED RODS NES		13,760		2,466	46506
46508	NUTS, LOCK NUTS AND STOP NUTS N E S		28,231		45,817	46508
46519	SCREWS N E S		3,313		617	46519
46526	WASHERS, METAL		1,077		2,083	46526
46532	WIRE NAILS, STEEL, 1 INCH OR MORE LB	89,000	5,616	314,000	20,307	46532
46544	TACKS AND STAPLES N E S LB	4,042	1,975	8,362	5,692	46544
46558	LOCKS AND KEYS, BRASS N E S		6,230		7,444	46558
46560	LOCKS AND KEYS, IRON OR STEEL N E S		7,324		4,462	46560
46562	LOCKS AND KEYS N E S				295	46562
46564	LOCK PARTS AND BLANK KEYS				678	46564
46569	BUILDERS HARDWARE N E S		2,279		7,625	46569
46575	MOTOR VEHICLE HARDWARE N E S		2,376		2,284	46575
46599	BASIC HARDWARE N E S		4,337		14,505	46599
46604	CHAIN, POWER TRANSMISSION, CONVEYOR		131,069		164,384	46604
46630	COIL CHAIN UNDER 9/8 INCH IN SIZE CWT	6,452	87,151	7,647	105,106	46630
46650	COIL CHAIN 9/8 INCH IN SIZE & OVER CWT	299	5,859	533	10,564	46650
46699	CHAIN NES, INCL SHACKLES & FITTINGS		1,599		18,555	46699
46710	WELDING RODS AND ELECTRODES, STEEL CWT	2,407	120,867	3,545	179,411	46710
46719	WELDING RODS AND ELECTRODES N E S CWT		7,071		3,639	46719
46739	WELDING WIRE CWT	1,366	54,388	1,589	48,412	46739
46819	VALVES, IRON OR STEEL N E S		667		707	46819
46829	VALVES, BRASS N E S		563			46829
46844	VALVES N E S				1,944	46844
46848	VALVE PARTS, INCL. VALVE BODIES		14,200		8,878	46848
46859	PIPE FITINGS IRON STEEL FINISHD NES		1,503		3,065	46859
46904	CONVERTED ALUMINUM FOIL		15,466		21,056	46904
46920	METAL FRAMES FOR HANDBAGS, PURSES		256		307	46920
46928	METAL PARTS FOR JEWELLERY N E S		3,020		5,788	46928
46959	WIRE FABRICATED BASIC PRODUCTS NES		1,557			46959
46975	INSULATED WIRE AND CABLE		5,151		1,925	46975
46999	METAL FABRICATED BASIC PRODUCTS NES		10,182		15,221	46999
47256	FIRE BRICK & SIM. SHAPES, MAGNESITE M	34	104,330	88	221,627	47256
47333	STAINED OR ORNAMENTAL GLASS WINDOWS		2,484		1,560	47333
47362	GLASS ARTICLES TO BE CUT, MOUNTED		1,680			47362
47399	GLASS BASIC PRODUCTS N E S		15,445		4,758	47399
47639	ARTIFICI ABRASIVES CRUDE GRAINS NES CWT	1,116	10,214			47639
47654	ABRASIVE WHEELS		9,047		35,682	47654
47666	METALLIC CARBIDE INSERTS		533			47666
47722	GRAPHITE ELECTRODES LB			54,327	10,351	47722
47825	GEM AND ORNAMENTAL STONES N E S		293,174		188,935	47825
49210	RUBBER SOLES & RUBBER SHOE BOTTOMS				1,633	49210
49272	SHOE FINDINGS N E S				3,128	49272
49316	FIRE HOSE WITH OR WITHOUT COUPLINGS FT	78,177	17,045	191,214	51,836	49316
49652	GASKETS EXCEPT RUBBER AND ASBESTOS		44,308		35,419	49652
50219	ENGINE PTS DIESEL & SEMI-DIESEL NES		10,487		4,029	50219
50225	GASOLINE ENGINES N E S NO	1,020	76,875	605	66,412	50225
50229	PARTS OF GASOLINE ENGINES N E S		20,634		42,567	50229
50299	ENGINES, TURBINES AND PARTS N E S		154			50299
50369	ELEC. MOTORS, UNIVERSAL & OTHER NES NO			10	634	50369
50379	PARTS & ACCESS. FOR ELEC MOTORS NES		363			50379
50401	BEARINGS & PARTS FOR MOTOR VEHICLES		32,269		12,535	50401
50405	BALL BEARINGS, UNMOUNTED N E S		163,371		242,846	50405
50409	PARTS OF BALL BEARINGS N E S		5,551		4,030	50409
50415	ROLLER BEARINGS, UNMOUNTED N E S		73,794		100,329	50415
50433	BEARINGS AND PARTS, UNMOUNTED N E S		686		7,964	50433
50437	BEARINGS, MOUNTED				694	50437
50499	POWER TRANSMISSION EQUIP & PTS NES		9,679			50499
50509	FURNACES, OVENS & PTS METALLURGICAL NO				4,236	50509
50729	AIR AND GAS COMPRESSORS N E S NO			1	1,420	50729
50733	AIR AND GAS COMPRESSORS NO	2	5,281			50733
50736	AIR & GAS COMPRESSOR PARTS & ACCESS		4,070		5,657	50736
50914	WRAPPING, LABELLING MACHY & PTS NES				7,200	50914
50999	GEN PURPOSE INDUST MACHY & PTS NES		826		2,626	50999
51014	AERIAL CABLEWAYS AND PARTS		101,527		61,159	51014
51019	CONVEYORS CONVEYING SYSTEM & PT NES				9,480	51019
52104	ROCK DRILLS AND PARTS N E S NO		677	16	3,603	52104
52117	WELL DRILLING MACHY APPARATUS & PTS				7,853	52117
52169	ORE PROCESSING MACHY EQUIP & PT NES				835	52169
52247	ROAD RAILWAY CONSTR MACHY & PTS NES		5,265		65,050	52247
52299	CONSTRUCTION MACHY, EQUIP & PTS NES		5,839		12,884	52299
52303	METAL BORING DRILLING MACHY & PARTS NO	1	4,009			52303
52304	METAL FORGING STAMPING MACHY & PTS NO		1,897		220	52304
52305	METAL GRINDING MACHINES AND PARTS NO			1	770	52305
52308	LATHES, METALWORKING, AND PARTS NES NO	198	176,183	153	94,976	52308
52309	METAL MILLING MACHINES AND PARTS NO			10	8,079	52309
52329	MACHINE TOOLS METALWORKING & PT NES		26,666		35,232	52329
52345	ELECTRIC WELDING APPARATUS & PARTS		8,706		27,770	52345
52349	WELDING APPARATUS, EQUIP. & PTS NES				699	52349
52352	ROLLS FOR ROLLING MILLS N E S NO	2	2,521	26	30,314	52352
52364	WIRE METAL RIBBON FORMING MACH & PT		215,509		3,099	52364
52369	METALWORKING MACHINERY & PARTS NES		1,202			52369
52385	TUNGSTEN CARBIDE TOOL FOR METALWORK		2,007		20,793	52385
52386	DRILLS TAPS BITS METALWRK MACHY NES		176,006		226,920	52386
52387	DIES FOR METALWORKING MACHINERY NES		14,048		10,271	52387

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			\$		\$	
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52391	SAWING MACHINES, METAL CUTTING & PT		26,541		43,730	52391
52396	CUTTING TOOLS FOR METALWKR MACH NES		68,689		38,062	52396
52414	CHAIN SAWS	9	1,349			52414
52425	SAWS SAWMILL MACHY EQUIP & PTS NES		1,499		4,395	52425
52448	PLANERS ROUTERS WOODWORKING & PARTS		1,341			52448
52469	VENEER & PLYWOOD MACHY & PARTS NES		5,308		5,029	52469
52499	WOODWORKING MACHY, EQUIP. & PTS NES		7,748		23,805	52499
52515	PULP MILL MACHINERY AND PARTS				2,213	52515
52559	PAPER MILL MACHINERY AND PARTS NES		38,470		35,595	52559
52560	PAPER CONVERTING MACHY & PARTS NES		2,156		3,624	52560
52655	PLATES PRINTING & LIKE ARTICLES NES				4,026	52655
52737	WEAVING MACHINERY AND PARTS		77,172		27,713	52737
52736	KNITTING MACHINE NEEDLES	42	2,071			52736
52756	BLEACHING DYING MACHINERY & PARTS				172,122	52756
52799	TEXTILE INDUSTRIES MACHY & PTS NES		9,300		79,380	52799
52819	BAKERY MACHINERY AND PARTS		1,852		1,670	52819
52909	RUBBER WORKING MACHY AND PARTS NES		1,075			52909
52920	GLASS INDUSTRIES MACHINERY & PARTS				3,328	52920
52941	PLASTICS INJECTN MOULDING MACHY, PT	26	143,503	23	286,180	52941
52944	PLASTICS EXTRUSION MACHINERY & PTS. NO	1	14,647	4	337,197	52944
52943	PLASTICS INDUSTRY MACHY AND PTS NES		121,124		93,813	52949
52999	SPECIAL INDUSTRY MACHY & PARTS NES		919			52999
54116	PLOUGHS AND PARTS N E S	NO		3	2,259	54116
54166	MANURE SPREADERS AND PARTS	NO	1,546			54166
54319	DUMP RAKES SIDE RAKES TENDERS & PTS	NO		23	6,518	54319
54625	AGRICULTURAL EDGE TOOLS AND BLADES		21,293		19,612	54625
54699	AGRICULTURAL MACHY AND PARTS N E S		289		5,909	54699
57129	LOCOMOTIVES AND TENDERS	9	25,630	5	13,375	57129
57157	LOCOMOTIVE ENGINES, DIESEL & SEMI	NO		1	4,111	57157
57158	LOCOMOTIVE ENGINES & ENGINE PTS NES		906			57158
57699	PARTS FOR RAILWAY ROLLING STOCK NES		15,942		4,229	57699
58149	PASSENGER AUTOMOBILES NES & CHASSIS	3	3,590	1	324	58149
58730	MOTORCYCLES	NO		1	487	58730
58737	PTS, ACCESS FOR MOTRCYCLE POWRCYCLE		4,332			58737
58799	MOTOR VEHICLES N E S	42	66,084	29	46,794	58799
58819	MOTOR VEHICLE ENGINES N E S	117,410	11,897,119	182,671	18,451,250	58819
58849	PARTS OF MOTOR VEHICLE ENGINES NES		1,091,737		1,202,999	58849
58999	PARTS & ACCESS. FOR MOTOR VEH. NES		236,862		542,773	58999
59169	PLEASURE AND SPORTING CRAFT N E S	NO		1	682	59169
59199	SHIPS AND BOATS N E S	1	703			59199
59227	MARINE ENGINES, DIESEL	2	1,066			59227
59229	PARTS OF MARINE DIESEL ENGINES		3,058		3,684	59229
59240	GASOLINE ENGINES MARINE TYPE & PTS	279	30,002	1,598	205,267	59240
59250	OUTBOARD MOTORS	NO		70	8,699	59250
61108	BICYCLES	1,133	18,287	7,449	147,303	61108
61120	PARTS AND ACCESS. FOR BICYCLES NES				3,042	61120
62105	PASSENGER CAR TIRES, PNEUMATIC, NEW			12,561	168,150	62105
62109	TRUCK AND BUS TIRES, PNEUMATIC, NEW	8,070	114,590	60	5,112	62109
62115	TRACTOR & IMPLEMENT TIRES PNEU. NEW			4,500	8,353	62115
62129	TIRES, BICYCLE MOTORCYCLE PNEU. NEW	71,890	59,486	60,726	47,798	62129
62525	TIRE TUBES FOR BICYCLES MOTORCYCLES	93,638	31,060	293,504	109,366	62525
62529	TIRE TUBES N E S	2,286	4,837	3,110	6,279	62529
63419	TELEPHONE APPARATUS EQUIP AND PARTS		2,699		10,879	63419
63445	SOUND AMPLIFIERS, EXCLUDING PARTS				1,425	63445
63475	TAPE PLAYERS, TAPE RECORDERS EXC PT	15	1,118			63475
63479	MAGNETIC TAPE N E S				594	63479
63737	RADIO RECEIVING SETS TRANSISTOR NES	NO		230	7,262	63737
63749	RADIO RECEIVING SETS NES, EXC. PTS	39	3,559	265	8,775	63749
63790	PHONOGRAPH RECORDS AND BLANKS	107	241	13,980	15,610	63790
63930	POWER SUPPL UNITS & PTS, PACKS ELEC		579		762	63930
63940	MICROPHONES AND PARTS		57,389		48,533	63940
63955	PRINTED CIRCUIT BOARDS				2,953	63955
63992	PTS OF PHONOGRAPH RECORD PLAYER NES				2,669	63992
63994	PARTS OF TAPE PLAYER & RECORDER NES		15,292		13,727	63994
63999	ELECTRONIC EQUIPMENT COMPONENTS NES		3,360		92,763	63999
65199	HEATING EQUIP, HOT WATER, & PTS NES					65199
65324	HEATING STOVES & SPACE HEATERS, OIL	NO			1,721	65324
65329	HEATING STOVES & SPACE HEATERS NES	240	1,719	432	3,200	65329
66219	COOKING STOVES, RANGES DOMESTIC NES	536	4,270			66219
66289	NON-ELECTRIC EQUIP FOR COOKING NES		1,157			66289
66299	PARTS OF NON-ELEC EQUIP FOR COOKING		9,848		12,834	66299
67299	PLUMBERS BRASS GOODS & ACCESS. NES		1,260			67299
68143	INCANDESCENT LIGHTING FIXT & LAMPS		6,749		12,883	68143
68166	AUTOMOTIVE TYPE LIGHTING FIXT & PTS		239,534		291,492	68166
68173	VEHICLE INCAND LIGHT FIXT & PTS NES				20,558	68173
68191	GLOBES REFLECTOR ETC FOR LIGHT FIXT		18,163		42,815	68191
68193	LAMP SHADES SHADE HOLDERS & PTS NES		1,704		11,151	68193
68199	ELECTRIC LIGHTING FIXT & PARTS NES		34,833		103,070	68199
68202	INCANDESCENT LAMPS, LARGE	NO		7,032	2,588	68202
68262	MINIATURE LAMPS N E S	NO	8,063	17,825	7,213	68262
68290	PARTS FOR ELECTRIC LAMPS N E S		24,359		8,901	68290
68379	TRANSFORMERS N E S	13	11,054	48	31,213	68379
68429	SAFETY SWITCHES CIRC BREAKERS & PTS		7,737		24,086	68429
68859	INDUSTRIAL CONTROL EQUIPMENT & PTS				6,671	68859
68869	WIRING DEVICES AND PARTS		15,982		32,967	68869
68908	STARTER MOTORS AND ASSEMBLIES	NO		25	806	68908
68924	SPARK PLUGS	NO		1,600	335	68924
68989	ELEC EQUIP FOR INT COMBUST ENG NES	10,350	3,831		2,538	68989
68995	PARTS OF ELECTRIC EQUIP FOR ENGINES				288	68995

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69777	ELECTRIC SHAVERS AND PARTS NO	2,160	21,619	4,289	40,155	67772
69799	ELECTRICAL EQUIP APPL AND PARTS NES				1,283	69799
70204	AMMETERS VOLTMETERS OHMMETERS & PTS NO	17	2,443			70204
70217	ELIC. PROPERTY MEASURING INSTR & PT		5,792		2,709	70217
70222	ELIC PROPERTY RECORDING, INSTR & PT NO		663			70222
70290	ELIC. MEASURING & TESTING INSTR NES		5,142		36,741	70290
70325	THERMOMETERS NO			3,376	1,441	70325
70344	FLOW LEVEL MEAS CONTROL INSTR & PTS NO			2	1,486	70344
70348	MOTION ROTATION MEAS CONT INST & PT NO			50	618	70348
70390	MEASURING AND CONTROLLING INSTR NES		135			70390
70590	LABORATORY INSTR & APPAR. & PTS NES				6,090	70590
70613	MEDICAL & SURGICAL INSTR EQUIP & PT				14,138	70613
70624	DENTAL INSTRUMENTS, EQUIPMENT & PTS		8,793		9,408	70624
70649	OPHTHALMIC PHYSIO & VET EQUIP & PTS		19,214		21,731	70649
70708	BINOCULARS AND PARTS EXCEPT LENSES NO			11	401	70708
70710	OPTICAL MICROSCOPES & PTS EXC LENS NO	131	214,687	333	165,094	70710
70729	OPTICAL APPARATUS & INSTR & PTS NES		104,738		57,655	70729
70949	PHYSICAL PROP TEST EQUIP & PTS NES		8,193		29,237	70949
70991	SURVEYING TRANSITS, THEODOLITES NO			1	527	70991
70997	MODELS FOR DEMONSTRATION ETC. & PTS				5,049	70997
70999	SCIENTIFIC INSTRUMENTS AND PTS NES		14,801		8,572	70999
73059	BEAUTY & BARBER SHOP EQUIPMENT & PT		6,224			73059
74012	FURNITURE, WOODEN, HHOLD, NOT UPHOL		4,187		4,423	74012
74014	FURNITURE, METAL, HHOLD, NOT UPHOL				1,293	74014
74076	PICTURE AND PHOTOGRAPH FRAMES NO			399	1,894	74076
74099	FURNITURE AND FIXTURES N E S		100,000			74099
75190	POWER DRIVEN HAND TOOLS N E S NO	18	2,223	15	2,445	75190
75198	PARTS OF POWER DRIVEN HAND TOOLS		4,292		8,865	75198
75204	FILES AND RASPS DOZ	75	624	471	4,308	75204
75229	HAND SAWS, SAW BLADES & SAW PTS NES				605	75229
75252	AXES AND HATCHETS DOZ	13	948	459	4,815	75252
75256	AUGERS, BITS, BRACES, HAND DRILLS		43,844		31,308	75256
75299	EDGE TOOLS, HAND, AND PARTS N E S		19,324		15,201	75299
75510	GARDEN RAKES DOZ	1,201	10,359			75510
75519	GARDEN TOOLS N E S		17,632		17,075	75519
75536	WRENCHES AND PARTS		37,700		32,873	75536
75589	HAND TOOLS AND PARTS N E S		22,018		17,615	75589
75595	CHESTS, KITS AND SETS OF HAND TOOLS				563	75595
75822	POCKET KNIVES NO	1,000	216	2,848	1,043	75822
75866	MANICURE AND PEDICURE IMPLEMENTS		46,308		75,619	75866
75899	OTHER CUTLERY N E S				694	75899
77136	DICTATING, TRANSCRIBING MACH & PTS NO	150	12,851	483	39,184	77136
78119	UNDERWEAR MADE FROM WOVEN FABRICS NO	1,420	2,016			78119
78304	BATHING SUITS, EXCEPT KNITTED NO	4,760	19,172	4,721	19,325	78304
78309	BATHROBES DRESSING GOWNS HOUSECOATS NO	3,096	16,570	3,650	20,949	78309
78312	BLOUSES, COTTON, EXCEPT KNITTED NO	292	1,260	96	532	78312
78314	BLOUSES, EXCEPT KNITTED N E S NO	161	1,955	62	363	78314
78317	OUTDOOR JACKETS NO	4,473	46,823	4,972	86,032	78317
78318	OVERCOATS AND TOPCOATS NO	3,360	65,758	5,788	98,377	78318
78323	DRESSES, COTTON, EXCEPT KNITTED NO	404	3,457	368	3,656	78323
78324	DRESSES, MAN-MADE FIBRE, EXC. KNIT. NO	300	7,648	448	15,925	78324
78325	DRESSES, EXCEPT KNITTED N E S NO	530	16,281	946	30,442	78325
78332	PANTS, MENS AND BOYS, WOOL NO	4,086	43,645	2,326	31,479	78332
78333	PANTS, MENS AND BOYS, COTTON NO			36	248	78333
78335	PANTS, MENS AND BOYS N E S NO	280	2,397	1,400	18,887	78335
78347	SHIRTS, EXCEPT KNITTED N E S NO			2,252	3,769	78347
78349	SKIRTS, EXCEPT KNITTED NO			27	220	78349
78351	SHORTS, OUTERWEAR, EXCEPT KNITTED NO	364	2,796	142	1,062	78351
78352	PANTS SLACKS WOMENS CHILDS EXC KNIT NO	6,523	63,777	6,065	71,436	78352
78369	SUITS, FINE SLACK & SPORT, EXC KNIT NO	257	7,159	310	6,383	78369
78390	SCARVES SHAWLS STOLES OF WOVEN FAB. NO			414	772	78390
78395	OUTERWEAR SETS WOMEN GIRLS EXC KNIT NO	7	421			78395
78399	OUTERWEAR, EXCEPT KNITTED N E S NO	1,678	10,884	1,930	8,792	78399
78404	BATHING SUITS, KNITTED NO	3,895	23,539	12,487	52,749	78404
78414	BLOUSES, KNITTED NO	1,246	10,904	2,249	22,825	78414
78452	PANTS SLACKS, WOMEN GIRL CHILD KNIT NO	261	4,124	3,012	18,000	78452
78465	SUITS AND DRESSES, KNITTED NO	4,099	91,754	4,555	100,541	78465
78470	SWEATERS CARDG KNIT WOOL MENS BOYS NO	9,344	92,153	11,188	116,889	78470
78471	SWEATERS CARDG KNIT WOOL WOMEN GIRL NO	4,297	43,780	3,994	40,460	78471
78476	SWEATERS KNIT MAN-MD FIB WOMEN GIRL NO			1,278	2,937	78476
78477	SWEATERS KNIT MAN-MADE FIBRE, CHILD NO			55	360	78477
78478	SWEATERS & CARDIGANS KNIT SYN FIBRE NO	4,518	10,087			78478
78479	SWEATERS & CARDIGANS, KNITTED N E S NO	11,568	23,417	6,955	18,526	78479
78482	T-SHIRTS, KNITTED, COTTON NO			5,054	8,517	78482
78485	SHIRTS, SWEATSHIRTS, KNIT. COT. NES NO	3,467	6,052	7,069	12,333	78485
78489	SHIRTS & SWEATSHIRTS, KNITTED N E S NO	7,627	17,347	3,224	8,116	78489
78499	OUTERWEAR, KNITTED N E S NO	2,456	20,137	5,301	32,332	78499
78522	HOSIERY, MENS AND BOYS, WOOL DOZ PR	190	2,441	577	5,963	78522
78539	HOSIERY, WOMENS AND GIRLS N E S DOZ PR			571	3,994	78539
78618	HATS, WOMENS DOZ	22	1,244	28	541	78618
78635	HATS, MENS DOZ	16	923	83	2,337	78635
78649	HEADWEAR N E S DOZ	1,845	29,561	2,608	38,348	78649
78674	GLOVES AND MITTENS, MAN-MADE FIBRE DOZ PR	2,047	15,728	1,957	16,639	78674
78676	GLOVES AND MITTENS, WOOL DOZ PR	170	2,562	426	6,033	78676
78679	GLOVES AND MITTENS, TEXTILE N E S DOZ PR	180	1,905			78679
78680	GLOVES AND MITTENS, LEATHER DOZ PR	113	2,318	136	5,723	78680
78685	GLOVES, RUBBER DOZ PR	2,636	6,252	2,592	4,876	78685
78809	FUR GOODS, APPAREL NO	123	10,274			78809
78876	SAFETY HELMETS NO			41	370	78876

CLASS	COUNTRY AND COMMODITY	JANUARY TO DECEMBER 1968		JANUARY TO DECEMBER 1969		CLASS
		QUANTITY	VALUE \$	QUANTITY	VALUE \$	
	<u>AUSTRIA CON</u>					
78902	HANDKERCHIEFS, COTTON DOZ	987	2,032	587	1,526	78902
78904	HANDKERCHIEFS, TEXTILE N E S DOZ	419	1,068	557	1,746	78904
78921	FOUNDATION GARMENTS NO	17,235	80,518	21,594	91,497	78921
78952	WOMENS HANDRAGS AND PURSES DOZ	35	3,724	219	2,826	78952
78959	RILLFOLDS, WALLETS AND COIN PURSES DOZ	484	5,089	109	6,110	78959
78975	UMBRELLAS, PARASOLS AND PARTS DOZ	10	7,852		10,878	78975
78985	WATCH STRAPS		1,406		1,381	78985
78999	APPAREL ACCESSORIES N E S		2,253		6,532	78999
79012	BOOTS & SHOES MENS & BOYS LAST-MADE PAIR	2,615	26,830	3,813	32,695	79012
79014	BOOTS SHOES WOMEN & GIRLS LAST-MADE PAIR	6,191	55,217	28,853	102,266	79014
79016	BOOTS SHOES CHILD INFANTS LAST-MADE PAIR	233	898			79016
79039	SLIPPERS AND HOUSE FOOTWEAR PAIR	620	944	460	2,114	79039
79081	SKI BOOTS PAIR	34,359	680,497	43,584	911,992	79081
79099	FOOTWEAR N E S PAIR	27,964	42,040	48,503	94,983	79099
80049	TOILET PREPARATIONS & COSMETICS NES		16,762			80049
80061	TOILET SOAP LB	1,940	2,379	1,698	424	80061
80073	WASHING & CLEANING PREPARATIONS NES		1,083		477	80073
80079	POLISHES, WAXES & RELATED PREP. NES				711	80079
81017	JEWELLERY OF PRECIOUS METALS		7,104		15,841	81017
81027	COSTUME JEWELLERY N E S		154,789		142,061	81027
81033	PEARLS STRUNG PIERCED EXC NECKLACES				1,367	81033
81049	SILVERWARE AND GOLDWARE N E S		260		1,604	81049
82025	CLOCKS N E S NO	44	1,051	100	1,570	82025
83237	SKIS PAIR	33,835	972,230	56,647	1,533,322	83237
83262	BALLS FOR SPORTS AND GAMES N E S		145		636	83262
83269	GLOVES PROTEC HEADGEAR ATHLETIC NES				1,993	83269
83284	FISHING RODS AND PARTS NO			150	388	83288
83288	HUNTING EQUIP PTS EXC FIREARMS AMMO				694,775	83289
83289	SPORTING RECREATION EQUIP & PTS NES		397,410		215	83701
83701	PLAYING CARDS IN PACKS PACK	13,104	3,563	600	3,138	83701
83709	GAMES AND ENTERTAINMENT EQUIP N E S		5,418			83711
83711	DOLLS		2,143			83711
83716	STUFFED ANIMALS		1,249		643	83716
83733	MECHANICAL TOYS AND PARTS				823	83733
83736	ELECTRIC TOYS AND PARTS				37,220	83736
83742	MODEL BUILDING KITS		1,270			83742
83789	TOYS AND PARTS N E S		7,829		4,317	83789
83799	CHILDRENS VEHICLES AND PARTS N E S				1,037	83799
84469	RUGS MATS RUNNER COT &/OR SYN FIBRE SQ FT	2,166	1,150			84469
84510	DRAPERIES & TAPESTRIES EXCEPT RUGS LB	736	4,293	1,483	2,760	84510
84639	BLANKETS N E S NO			25	601	84639
84711	TARLECLOTHS LB	163	290	132	299	84711
84720	TABLE NAPKINS N E S LB	1,500	671	3,112	1,792	84720
84739	TABLE DRESSER COVERS SCARFS ETC NES LB	1,214	7,266	1,579	8,421	84739
85013	COOK. UTENSILS VITREOUS ENAMEL & PT		5,318		51,054	85013
85044	FOOD CHOPPERS, CUTTERS, HAND & PTS		2,569		3,776	85044
85049	KITCHEN TOOLS & HAND APPL & PTS NES		1,695		3,529	85049
85052	TABLE KNIVES FORKS SPOONS STAINLESS DOZ	702	2,127	1,980	9,245	85052
85059	KITCHEN AND TABLE CUTLERY N E S		3,706		1,180	85059
85062	TABLEWARE, CERAMIC		649		3,337	85062
85063	TUMBLER & STEMWARE GLASS OR CRYSTAL		14,313		19,895	85063
85064	TABLEWARE, GLASS N E S		12,875		12,174	85064
85069	TABLEWARE N E S		1,134		12,436	85069
86499	LUGGAGE N E S		977		2,450	86499
86520	TOILET AND COSMETIC BRUSHES N E S		1,031		1,762	86520
86532	COMBS		38,044		51,331	86532
86549	TOILET ARTICLES, SETS AND PARTS NES		17,078		9,385	86549
86612	SMOKERS PIPES DOZ	91	2,257	116	4,716	86612
86625	CIG LIGHTER LIGHTERCASE COMB BUTANE DOZ	8,417	69,004	3,050	23,194	86625
86626	CIG. LIGHTERS, LIGHTERCASE COMB NES DOZ	17,912	113,868	20,715	115,551	86626
86627	PTS OF LIGHTER & LIGHTER-CASE COMB.		1,955		7,761	86627
86640	SMOKERS ACCESSORIES N E S		89,046		138,087	86640
86716	HHOLD BASKETS BOXES CANS & BAGS NES		3,296		6,077	86716
86728	ART AND DECORATIVE WARE, CHINA		3,082		1,288	86728
86730	ART AND DECORATIVE WARE, GLASS		1,392		8,572	86730
86732	ART AND DECORATIVE WARE N E S		29,490		42,077	86732
86739	WARDROBE ACCESSORIES, BAGS, COVERS				5,590	86739
86799	HOUSEHOLD EQUIPMENT AND PARTS N E S		7,418		13,701	86799
87120	BLOOD AND BLOOD FRACTIONS		51,954		60,001	87120
87165	BACTERIOLOGICAL PROD FOR HUMANS NES		46,585		98,079	87165
87223	PENICILLIN		3,666		12,970	87223
87299	ANTIBIOTICS N E S		685		228	87299
87999	MEDICINAL & PHARMACEUTICAL PROD NES				959	87999
88012	SUTURES				235	88012
88019	SURGICAL AND MEDICAL SUPPLIES N E S		1,524			88019
88024	ARTIFICIAL TEETH AND PARTS		759			88024
88032	SPECTACLE AND EYEGLASS FRAMES NO	46,804	125,632	56,771	163,911	88032
88034	PARTS OF SPECTACLE & EYEGLASS FRAME		6,142		2,282	88034
88036	SPECTACLES AND EYEGLASSES, COMPLETE NO	20,949	30,631	1,663	7,040	88036
88039	OPHTHALMIC GOODS N E S		229		401	88039
88049	HEARING AIDS AND PARTS		23,625		18,623	88049
89125	BOOKS PUB BY FOREIGN GOVT UN & NATO		48,162			89325
89329	DICTIONARIES ENCYCLOPAEDIAS ATLASES		1,860			89329
89341	BOOKS AND PAMPHLETS NES EXC ENGLISH		847		4,573	89341
89349	BOOKS AND PAMPHLETS N E S		15,799		1,245	89349
89417	PHOTOGRAPHS		535		504	89417
89424	GREETING CARDS		1,017		997	89424
89439	PICTURE REPRODUCTIONS N E S		1,014		17,118	89439
89520	LABELS TAGS AND WRAPPERS OF PAPER		3,488		9,052	89520

CLASS	COUNTRY AND COMMODITY	JANUARY TO DECEMBER 1968		JANUARY TO DECEMBER 1969		CLASS
		QUANTITY	VALUE \$	QUANTITY	VALUE \$	
	<u>AUSTRIA CON</u>					
89524	BLUEPRINTS, PLANS AND DESIGNS		8,140			89524
89581	TOURIST LITERATURE		9,127		9,092	89581
89589	ADVT. MATTER FOR FREE DISTRIBUTION		1,685		7,700	89589
89599	PRINTED MATTER N E S		16,566		20,752	89599
90119	CUT PAPER, NOTEBOOKS AND PADS		8,455		1,085	90119
90136	CARBON PAPER	2,231	1,597	2,540	1,997	90136
90149	STATIONERY & PAPER OFFICE SUPP. NES		19,475		20,163	90149
90299	WRITING INSTRUMENTS AND PARTS N E S				477	90299
90404	INKS, EXCEPT PRINTING INKS		1,329		6,103	90404
90423	METAL PARTS FOR LOOSE-LEAF BINDERS		1,432		1,591	90423
90432	DUPLICATING MACHINE STENCILS		76,279		56,984	90432
90489	DESK ACCESS. & OFFICE DEVICES & PTS		1,213		897	90489
90499	STATIONERS AND OFFICE SUPPLIES NES		9,913		10,840	90499
91111	CAMERAS, STILL PICTURE	197	31,440	495	28,509	91111
91118	CAMERAS, MOTION PICTURE	201	9,278	2,732	121,119	91118
91139	PARTS OF CAMERAS, EXCEPT LENSES		8,666		1,483	91139
91149	CAMERA ACCESSORIES N E S		2,031		2,109	91149
91208	PROJECTORS, MOTION PICTURE	3,205	177,225	4,469	222,784	91208
91219	PROJECTION APPARATUS & PARTS N E S		2,071		1,509	91219
91564	SENSITIZED PHOTOGRAPHY, BLUEPRINT PAPER		3,191		2,912	91564
91569	SENSITIZED PHOTO PAPER & CLOTH NES		205			91569
91813	MOTION PICTURE FILM, SOLD, EXPOSED	23,900	3,587	3,490	491	91813
91839	PHOTO FILM & PLATES SOLD EXPOSED NES		600			91839
91910	PHOTOGRAPHIC LAMPS, BULBS N E S			42	289	91910
91945	FILM PROCESSING & FINISH EQUIP & PT				905	91945
91999	PHOTOGRAPHIC EQUIP. & SUPPLIES NES		2,525		1,686	91999
92124	PIANOS	2	7,542	3	5,454	92124
92134	PARTS FOR PIANOS, INCLUDING STRINGS				530	92134
92164	STRINGS FOR MUSICAL INSTRUMENTS NES		17,879		30,849	92164
92165	STRINGED INSTRUMENTS AND PARTS NES	97	6,206	4	3,436	92165
92176	ACCORDIONS, CONCERTINAS AND PARTS			1	800	92176
92199	MUSICAL INSTRUMENTS AND PARTS N E S				1,050	92199
93006	RIFLES, CENTREFIRE, NON-MILITARY	219	15,365	1,173	72,816	93006
93007	RIFLES, RIFLE, NON-MILITARY	1,408	23,402	1,010	23,498	93007
93016	FIREARMS, NON-MILITARY NES & PARTS		288		1,169	93016
93019	AMMUNITION, NON-MILITARY USE & PTS		7,992		14,954	93019
94445	BUTTONS NES, BUTTON BACKS AND PARTS GROSS	197	3,336	1,195	10,957	94445
94499	SEWING ACCESSORIES AND NOTIONS NES		8,325		407	94499
94604	DRAWINGS, ETCHINGS & ENGRAVING ORIG NO	126	6,330	131	2,932	94604
94608	PAINTINGS AND PASTELS, MADE BY HAND NO	7,654	277,940	7,823	244,043	94608
94630	ANTIQUES AT LEAST 100 YEARS OLD NES		40,277		22,887	94630
94640	COLLECTIONS & COLLECTORS ITEMS NES		40,400		13,382	94640
94911	PREFAB & READY-CUT BUILDINGS & PTS		492,000			94911
94915	PREFABRICATED STRUCTURES & PTS NES		447,806			94915
94929	SIGNS AND ADVERTISING DISPLAYS NES		3,559		8,354	94929
94952	ARTIFICIAL & ORNAMENTAL FLOWERS ETC		2,402		3,325	94952
94954	XMAS TREE DECORATIONS EXCEPT LIGHTS		1,210		455	94954
94962	CANDLES	18,555	10,944	23,988	16,018	94962
94966	NON-ELEC LIGHTING FIXTURES & PT NES		16,664		33,789	94966
94968	JEWELLERY CASES		1,119		3,420	94968
94995	NOVELTIES AND ART GOODS N E S		10,160		7,069	94995
94999	MISCELLANEOUS END PRODUCTS N E S		4,833		12,397	94999
95019	BARRELS DRUMS CASINGS, METAL, & PTS NO			496	2,133	95019
95029	SHIPPING CONTAINERS METAL & PTS NES				459	95029
95036	SHIPPING CONTAINERS GLASS & PTS NES		6,611		5,837	95036
95049	SHIPPING CONTAINERS PAPER & PTS NES		117			95049
95078	PLASTIC BOTTLES, VIALS, AMPOULES		1,465		5,429	95078
95079	SHIPPING CONTAINERS PLASTIC & PT NES		3,242		3,447	95079
95096	ACCESS FOR CONTAINERS EXC BOTTLE CAP		230		421	95096
96109	LEATHER END PRODUCTS N E S				627	96109
96118	DRUGGISTS SUNDRIES, RUBBER				1,066	96118
96129	RUBBER END PRODUCTS N E S		1,024		807	96129
96149	PAPER END PRODUCTS N E S		4,715			96149
96154	MOTOR AND STEAMER RUGS, LAP RUGS NO	650	6,768	700	7,290	96154
96155	SAILS		1,269			96155
96159	TEXTILE END PRODUCTS N E S		2,949		19,618	96159
96168	BELLS, CHIMES AND GONGS N E S				1,416	96168
96169	METAL END PRODUCTS N E S				833	96169
96174	GLASS MIRRORS				421	96174
97010	IMPORT PACKING, RE-USABLE NOT DESCR		1,376		3,696	97010
97030	GOODS RETURNED WITHIN FIVE YEARS		16,960		22,829	97030
97075	SHIPMENTS OF LESS THAN \$200.00 EACH		228,317		256,520	97075
			28,563,449		38,877,761	

SOURCE: Dominion Bureau of Statistics
Trade of Canada

Ontario's Domestic Exports to Austria by Commodities
1968 - 1969

\$'000

TABLE II

Commodity	1968	1969
Meat, Fresh, Chilled or Frozen	15.2	1.2
Fish, Whole or Dressed, Fresh		
Fish, Whole or Dressed, Frozen		
Fish, Smoked or salted and smoked		
fish canned		
Shellfish		
Eggs and Honey		
Cereals Unmilled		
Vegetables, Frozen	1.0	
Pickles, Sauces and Dressings	8.2	
Sugar Preparations and Confectionery		4.0
Cocoa, Coffee, Tea and Spices	.1	
Materials for Food Preparations	1.0	
Other Foods		7.7
Distilled Alcoholic Beverages	4.0	3.8
Tobacco, Manufactured		
Raw Hides and Skins, exc. fur skins	20.4	
Fur Skins, Undressed		
Other Crude animal Products		16.6
Seeds for Sowing		16.4
Oil Seeds, Oil Nuts and Oil Kernels	18.7	
Logs, Round and Roughly Squared		4.3
Other Textile and Related Fibres		5.3
Copper in Ores, Concentrates, Scrap		
Other Metal Ores, Conc. and Scrap		
Asbestos, Unmanufactured	511.3	
Other Waste and Scrap Materials	2.8	
Leather and Leather Fabricated Mat.		1.5
Furs Dressed and Fur Fabricated Mat.	.3	
Rubber Fabricated Materials	.3	
Lumber		
Veneer, Plywood and Wood Bldg. Boards		
Other Wood Fabricated Materials		
Wood Pulp and Similar Pulp		
Bldg Paper and Board and Wet Mach Board		
Converted Paper		
Cotton Broad Woven Fabrics		
Man-Made Fibre Broad Woven Fabrics		
Other Broad Woven Fabrics		
Special Construction Fabrics	2.8	2.4
Other Fabrics		15.7
Oth. Oils Fats Waxes Extracts Deriv		
Other Inorganic Chemicals	2.3	10.3
Adhesives	2.0	1.3
Plastics and Syn Rubber, Not Shaped	8.8	118.8
Plastic Basic Shapes and Forms	8.1	.6
Paints and Related Products		.2
Indus. Chem Specialties and Explosive	1.4	3.5
Other Petroleum and Coal Products		
Castings and Forgings		.7
Plate, Sheet and Strip, Steel	68.9	123.0
Aluminum including Alloys		34.5
Copper, Alloys		
Other Non-Ferrous Metals and Alloys	1.6	25.4
Wire Fencing, Screening and Netting		
Bolts, Nuts, Etc and Basic Hardware		.8

Ontario's Domestic Exports to Austria by Commodities continued
1968 - 1969

	\$'000	
Commodity	1968	1969
Valves and Pipe Fittings		.8
Other Metal Fabricated Basic Prod.	1.1	19.9
Abrasive Basic Products	21.1	17.5
Other Fabricated Materials		2.7
Engines & Turbines, General Purpose	1.1	.3
Electric Generators and Motors		
Mech. Power Transm Equipment and Bearings		
Compressors, Blowers and Vacuum Pumps	3.0	
Other General Purpose Indus. Machy.	7.5	4.7
Conveying, Elevating, Etc. Equipment	84.7	263.2
Drilling, Mining, Oil and Gas Machy		
Metal Working Machinery		5.1
Woodworking Machinery	4.4	6.0
Other Special Industry Machinery	11.6	71.0
Haying, Harvesting and Related Machinery	9.5	
Tractors	.3	
Road Vehicles	40.3	
Passenger Automobile and Chassis		70.7
Other Vehicle, Engine, Pts & Access		15.5
Ships and Boats		
Aircraft	.8	1.0
Other Vehicles		
Pneumatic Tires, New	.9	1.9
Tire Tubes and Other Tires	.8	
Comm. and Indus. Communication Equip.	.3	.4
TV & Radio Sets & Phonos, Domestic	.5	.3
Communication & Rel Equip Component	2.0	1.0
Air Conditioning and Refrig. Equip.	1.2	1.1
Cooking Equipment for Food		
Electric Lighting and Control Equip	48.5	30.3
Other Electric Equip and Appliances	.8	
Measuring Laboratory, Etc, Equip	22.0	27.8
Furniture and Fixtures	2.9	1.2
Hand Tools & Miscellaneous Cutlery	.2	.2
Office Machines and Equipment	16.2	30.0
Miscellaneous Equipment	12.8	23.6
Outerwear, Except Knitted		.2
Headwear, Gloves and Mittens	.1	.1
Miscellaneous Apparel		
Apparel Accessories	.2	
Footwear		
Toiletries, Cleaning Prep., Etc.		.3
Jewellery and Silverware	.1	.6
Watches and Clocks		.5
Toys Games Sport & Recreation Equip	17.6	14.1
Kitchen Utensils, Cutlery Tableware	1.0	
Misc. Household and Personal Equip		.6
Medical and Pharmaceutical Products	.1	
Medical Suppl. Ophthalmic Goods Etc.	1.9	2.9
Printed Matter	2.7	1.5
Stationers & Office Supplies & Mat.	.5	.1
Photographic Goods	8.9	8.2
Musical Instruments		
Firearms, Ammunition and Ordnance	.2	
Prefabricated Bldg. and Structures	2.4	9.2
Works of Art and Collectors Items	1.1	

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 Ontario's Domestic Exports to Austria by Commodities continued
 1968 - 1969

\$'000

Commodity	1968	1969
Miscellaneous End Products	.1	.3
Containers and Closures		
Other End Prod., Classified by Mat	.6	.3
Special Transactions - Trade	5.5	21.1
<u>Total for Austria</u>	1,008.5	1,045.3

Source: DBS Trade of Canada
 Ontario Exports by Countries and Commodities

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TABLE III
 CANADIAN EXPORTS TO AUSTRIA BY COMMODITIES
 1968 - 1969

CLASS	COUNTRY AND COMMODITY	JANUARY TO DECEMBER 1968		JANUARY TO DECEMBER 1969		CLASS	
		QUANTITY	VALUE IN DOLLARS	QUANTITY	VALUE IN DOLLARS		
AUSTRIA							
1155	FANCY MEATS EDIBLE OFFAL FRESH FROZ	CWT	2,263	45,717	783	15,564	1155
3144	SALMON, SPRING, FRESH WHOLE DRESSED	CWT	8	645	11	1,016	3144
3145	SALMCN, FRESH, WHOLE OR DRESSED NES	CWT			2	179	3145
3341	SALMCN, COHO, FROZEN, WHOLE DRESSED	CWT	1	56			3341
3344	SALMCN, SPRING, FROZ, WHOLE DRESSED	CWT	17	2,207	8	611	3344
3345	SALMON, FROZEN, WHOLE OR DRESSD NES	CWT	2	131			3345
4145	SALMON, SMCKD	CWT	8	1,577	8	1,573	4145
4443	SALMCN, SOCKEYE, CANNED	CWT N	17	2,100	22	2,757	4443
4446	SARDINE, CANNED	CWT N	2,870	85,686	2,700	83,058	4446
4624	LOBSTER IN SHELL, FRESH OR FROZEN	CWT			1	111	4624
4659	SHELLFISH, FRESH OR FROZEN N E S	CWT	23	6,048	28	8,460	4659
4680	LOBSTER AND PRODUCTS, CANNED	CWT N	19	7,812	14	5,516	4680
4699	SHELLFISH AND PRODUCTS N E S	CWT	2	527			4699
5999	HCNEY	LB			2,090	453	5999
6165	DURUM WHEAT, EXCEPT SEED	BU	228,816	463,135	374,794	845,587	6165
6169	WHEAT, EXCEPT SEED N E S	BU	88,666	169,681			6169
9299	VEGETABLES, FROZEN N E S	LB	6,750	960			9299
9925	PICKLES AND RELISHES	LB N	300	131			9925
9999	SAUCES, DRESSINGS AND SPREADS N E S	LB N	17,575	8,096			9999
10499	SUGAR PREP. AND CONFECTIONERY N E S	LB	11,180	5,590	3,907	10,824	10499
11049	SPICES, SPICE HERBS AND SPICE SEEDS	LB	200	100			11049
14410	GELATIN, EDIBLE	LB	444	950			14410
14649	FOOD FLAVOURINGS AND COLOURINGS	LB			584	11,745	14649
14699	FOOD PREPARATIONS N E S	LB			468	94	14699
17320	GIN	P GAL	52	161			17320
17340	WHISKY	P GAL	1,124	8,161	963	7,047	17340
18350	CIGARETTES	M			139	733	18350
20110	CATTLE HIDES, RAW	NO	1,000	7,500	4,000	34,054	20110
20160	SHEEP AND LAMB SKINS, RAW N E S	NO	4,728	20,364			20160
20220	FUR SKINS, FOX N E S	NO	816	7,221	300	5,108	20220
20230	FUR SKINS, LYNX	NO			31	1,249	20230
20238	FUR SKINS, MINK, RANCH	NO	1,706	22,604	752	10,550	20238
20289	FUR SKINS, UNRESSED N E S					115	20289
20999	CRUDE ANIMAL AND FISH PROD INED NES					16,625	20999
21103	CLOVER SEED, ALSIKE	LB	75,038	7,980	92,610	12,812	21103
21127	GRASS SEED, TIMOTHY	LB	32,775	4,134	130,095	15,831	21127
21235	MUSTARD SEED	CWT	2,249	18,676			21235
23129	LOGS, HARDWOOD N E S	M B F			5	4,320	23129

		JANUARY TO DECEMBER 1968		JANUARY TO DECEMBER 1969			
CLASS	COUNTRY AND COMMODITY	QUANTITY	VALUE IN DOLLARS	QUANTITY	VALUE IN DOLLARS	CLASS	
AUSTRIA-CON							
24679	NYLON FIBRE AND WASTE	LB		19,546	5,277	24679	
25330	CCPPER SCRAP	CWT		1,210	57,189	25330	
25950	MOLYBDENUM IN ORES AND CONCENTRATES	CWT	460	42,000	794	177,743	25950
25998	METAL BEARING ORES AND CONC. N E S	CWT	8,768	452,313	11,623	609,788	25998
27120	ASBESTOS MILLED FIBRES, GROUP 3 GR.	TON	167	47,273	36	13,611	27120
27130	ASBESTOS MILLED FIBRES, GROUP 4 & 5	TON	12,527	2,500,536	16,137	3,410,271	27130
27140	ASBESTOS SHORTS, GROUP 6-9 GRADES	TON	3,134	260,384	2,525	243,075	27140
29119	TEXTILE RAGS N E S	CWT	260	2,750	59	1,372	29119
30019	UPPER LEATHER N E S	SQ FT			2,015	1,462	30019
31089	FURS, DRESSED N E S			328		3,980	31089
32049	TIRE AND TUBE REPAIR MATERIALS	LB	50	270			32049
33133	LUMBER, WESTERN RED CEDAR	M B F			50	13,105	33133
33138	LUMBER, DOUGLAS FIR	M B F			25	5,573	33138
33513	VENEER, ELM	SQ FT	108,449	5,949	108,449	5,944	33513
33572	PLYWOOD, DCUGLAS FIR	SF1/4			106,449	7,228	33572
33919	HANDLES, GRIPS, BACKS & LIKE PROD.			168			33919
34020	WOOD PULP BL. SULPHATE PAPER GRADES	CWT	130,127	693,802	300,037	1,770,164	34020
34075	WOOD PULP, MECHANICAL, UNBLEACHED	CWT			9,160	27,816	34075
35749	BUILDING PAPER	CWT			21	84	35749
35999	CCNVERTED PAPER N E S	CWT			2	520	35999
37399	BROAD WCVEN FABRICS, COTTON N E S	LB	2,446	3,188			37399
37519	RAYON BRCD WOVEN FABRICS	LB			118	199	37519
37545	POLYESTER BROAD WOVEN FABRICS	LB	259	1,508			37545
37599	BROAD WOV FAB, 1 MAN-MADE FIBRE NES	LB	2,971	4,491			37599
37679	BROAD WOVEN FABRICS, MIXED FIBRES	LB	6,690	7,545	3,278	6,384	37679
38176	PAPERMAKERS FELTS, TEXTILE	LB	11,559	65,979	13,362	98,927	38176
38199	SPECIAL CONSTRUCTION FABRICS N E S	LB	1,450	4,565	1,073	2,400	38199
38499	COATED, IMPREGNATED FABRICS N E S	LB			17,856	15,660	38499
39879	ESSENTIAL CILS, NATURAL, SYNTHETIC	LB			436	848	39879
40535	RADIOACTIVE ELEMENTS AND ISOTOPES			2,322		10,288	40535
42199	ADHESIVES N E S	LB	2,580	2,019	5,885	2,395	42199
42416	PCLYETHYLENE RESINS, NOT SHAPED	CWT	27	1,836	6,915	104,740	42416
42499	PLASTIC & SYN RUBBER NOT SHAPED NES			10,025		18,413	42499
42545	LAMINATED PLASTICS MATERIALS	CWT	168	7,280			42545
42599	PLASTICS BASIC SHAPES AND FORMS NES	CWT	170	12,901	4	637	42599
42835	READY-MIXED PAINTS, INCL WHITE LEAD	GAL	43	137			42835
42899	STAINS, LACQUERS & RELATED PROD NES					155	42899
42909	INSECTICIDES AND RODENTICIDES	CWT	4	1,383	14	4,506	42909
42999	INDUS. CHEM SPECIALTIES & EXPLOSIVE					25,735	42999
43903	LUBRICATING OILS AND GREASES	GAL			227	432	43903
44355	STEEL CASTINGS N E S	CWT			1	1,300	44359
44399	FORGINGS, STEEL N E S	CWT			5	650	44399
44530	SHEET & STRIP CARB STEEL HOT ROLLED	CWT			6,002	36,612	44530
44599	SHEET AND STRIP, STEEL N E S	CWT	1,563	83,930	6,044	182,296	44599
45109	ALUMINUM PIGS INGOTS SHOT SLABS ETC	CWT			201	6,590	45109
45129	ALUMINUM BAR ROD PLATE SHEET CIRCLE	CWT			779	34,502	45129
45208	COPPER BARS, RODS AND SHAPES N E S	CWT	4,410	229,531			45208
45945	MAGNESIUM			1,100		25,362	45945
45979	NCN-FERROUS METALS N E S	LB	90	535			45979
46344	FCURDRINIER WIRE CLOTH	CWT	3	948			46344
46599	BASIC HARDWARE N E S			1,661		2,289	46599
46819	VALVES, IRON OR STEEL					574	46819
46860	PIPE FITTINGS, IRON OR STEEL	CWT			1	240	46860
46899	PIPE FITTINGS N E S	CWT	1	131			46899
46965	STRUCT. & ARCHITECTURAL METAL PROD.					19,938	46965
46975	INSULATED WIRE AND CABLE	CWT			4	650	46975
46980	WELDING WIRE RODS ELECTRODES SOLDER	CWT			29	6,677	46980
46999	METAL FABRICATED BASIC PRODUCTS NES			1,250			46999
47649	ABRASIVE PAPER AND CLOTH			12,128		17,533	47649
47659	ABRASIVE WHEELS AND STONES			207			47659
47699	ABRASIVE BASIC PRODUCTS N E S			34,874			47699
49652	GASKETS, EXCEPT RUBBER AND ASBESTOS					1,932	49652
49699	FABRICATED MATERIALS N E S					742	49699
50299	ENGINES, TURBINES AND PARTS N E S			2,714		1,534	50299
50319	GENERATORS AND PARTS	NO			1	1,089	50319
50369	ELECTRIC MOTORS	NO	1	111			50369
50439	BEARINGS AND PARTS			309			50439
50799	VACUUM PUMPS, FANS, BLOWERS & PARTS			4,067			50799
50919	PACKAGING MACHINERY AND PARTS					4,373	50919
50969	FCUNDRY EQUIPMENT AND PARTS N E S			6,869		313	50969
50980	PUMPS, PUMPING SYSTEMS AND PARTS			660		356	50980
51019	CONVEYORS CONVEYING SYSTEMS & PARTS	NO				3,039	51019
51039	HOISTING MACHINERY AND PARTS N E S	NO	30	87,997	37	263,580	51039
51099	MATERIALS HANDLING EQUIP. & PTS NES					252	51099
52119	ROCK DRILLING & RELATED MACHY & PTS			6,127		9,551	52119
52329	MACHINE TOOLS METALWORK. & PTS NES					354	52329
52349	WELDING APPARATUS, EQUIPMENT & PTS					3,965	52349
52396	CUTTING TOOLS FOR METALWORK. MACHY.					784	52396
52399	METALWORKING MACHY, EQUIP & PTS NES					1,703	52399
52414	CHAIN SAWS	NO	1	123			52414
52415	PARTS & ACCESSORIES FOR CHAIN SAWS			4,375		9,512	52415
52909	RUBBER WORKING MACHY, EQUIP & PARTS			8,229		15,681	52909
52929	CCNSTRUCTION MAINTENANCE MACHY & PT			3,285		52,549	52929
52959	PULP & PAPER INDUS. MACHY AND PARTS			476		44,186	52959
52969	PRINTING & BOOKBINDING MACHY & PTS					1,243	52969

JANUARY TO DECEMBER 1968		JANUARY TO DECEMBER 1969		
CLASS	COUNTRY AND COMMODITY	QUANTITY	VALUE IN DOLLARS	CLASS
AUSTRIA-CON				
42970	TEXTILE INDUSTRIES MACHY AND PARTS		37,196	46,576 52979
42980	SPECIAL INDUSTRY MACHY & PARTS NES		200	3,549 52999
44970	PARTS FOR COMBINE REAPER-THRESHERS		6,964	54,373
44980	HARVESTING & RELATED MACHY & PT NES	NO	2,513	54,399
44121	PARTS OF WHEEL TRACTORS		312	55,121
44100	TRACTORS & PARTS & ATTACHMENTS NES	NO		204 55,199
44010	PASSENGER AUTOMOBILES AND CHASSIS	NO	61,669	58,019
44110	HARDTOP SEDANS, NEW	NO		37 81,565 58,110
44114	SEDANS, NEW N E S	NO		6 13,330 58,126
44000	MOTOR VEHICLE ENGINES AND PARTS	NO		3 13,352 58,965
44000	OTHER MOTOR VEHICLES N E S	NO	10,720	10 7,936 58,995
44000	PARTS & ACCESS. FOR MOTOR VEH. NES	7	5,125	5,044 59,015
44016	PLEASURE SPORT CRAFT SELF-PROPELLED	NO	85,607	1 825 59,015
44017	PLEASURE AND SPORTING CRAFT N E S	NO		1 630 59,017
44020	MARINE ENGINES AND PARTS	NO		36 3,778 59,029
44030	PTS & ACCESS. FOR SHIPS & BOATS NES		112	59,039
44030	AIRCRAFT ASSEMBLIES EQUIP & PTS NES		820	980 60,099
44100	VEHICLES AND PARTS N E S	NO	260	360 61,199
44100	PASSENGER CAR TIRES, PNEUMATIC, NEW	120	1,251	62,105
44100	TRUCK AND BUS TIRES, PNEUMATIC, NEW	NO		11 1,872 62,109
44100	TIRE TUBES N E S	NO	2,110	265 62,529
44410	TELEPHONE APPARATUS EQUIP AND PARTS		265	1,400 63,419
44400	COMMERCIAL COMMUNICATION EQUIP NES		1,400	480 8,742 63,499
44700	PHONOGRAPH RECORDS AND BLANKS	NO	480	217 325 63,790
44000	COMPONENTS FOR COMMUNIC. EQUIP. NES		3,880	1,616 63,998
44447	REFRIGERATORS & FREEZERS HHOLD SIZE	NO	1,246	5 1,050 65,547
44400	AIR CONDITN & REFRIG EQUIP & PT NES			52 65,599
44010	ELECTRIC APPL FOR COOKING & PTS NES		756	
44000	NON-ELECTRIC EQUIP FOR COOKING & PT		338	
44010	ELECTRIC LIGHTING FIXTURES & PARTS			202 66,019
44010	TRANSFORMERS AND PARTS			160 68,039
44040	SWITCHGEAR & PROTECT EQUIP & PT NES		650	1,321 68,049
44040	INDUSTRIAL CONTROL EQUIPMENT & PTS			15,588 68,059
44040	WIRING DEVICES AND PARTS		2,190	2,482 68,069
44070	CONVERTER EQUIPMENT AND PARTS			1,536 68,079
44000	SPARK PLUGS AND PARTS		45,649	9,386 68,095
44000	ELECTRICAL EQUIP APPL AND PARTS NES		832	
44000	ELECTRICITY-MEASURING INSTR & PARTS		4,504	
44000	MEDICAL & REL. INSTR EQUIP & PT NES		4,959	5,760 70,029
44000	LAB. OPTICAL INSTR. EQUIP & PTS NES		16,594	19,648 70,069
44000	MEASURING & TESTING EQUIP & PTS NES		3,399	16,225 70,079
44012	FURNITURE, WOODEN, HHOLD, NOT UPHOL			155 70,099
44020	OFFICE FURNITURE N E S		1,680	
44020	FURNITURE, SPECIAL PURPOSE N E S		1,218	1,067 74,012
44040	HAND TOOLS N E S, INCLUDING SETS		165	150 74,029
44101	CARD PUNCH SORT TAB COMPUTERS & PTS		13,983	6,573 74,039
44100	OFFICE MACHINES AND PARTS N E S		3,352	23,399 75,059
44100	PLUMBING FIXTURES & PLUMBING BRASS		515	
44100	SAFETY & SANITATION EQUIPMENT & PTS		383	
44014	VENDING MACHINES AND PARTS		8,140	
44000	MISCELLANEOUS EQUIPMENT N E S		4,144	14,700 77,919
44000	OUTERWEAR, EXCEPT KNITTED N E S	NO		15 8,899 77,924
44000	GLOVES AND MITTENS, LEATHER	DZ PR	314	473 77,999
44000	GLOVES AND MITTENS N E S	DZ PR	38	38 133 78,399
44000	FUR GOODS, APPAREL		4,513	
44000	APPAREL ACCESSORIES N E S		206	1,800 78,699
44000	SPEC PURPOSE FOOTWEAR, FOOTWEAR NES	PAIR	38	2 161 78,809
44000	PERFUMES, TOILET PREP AND COSMETICS		709	100 78,999
44000	JEWELLERY AND COSTUME JEWELLERY NES		123	332 80,059
44010	WATCHES, WATCH MOVEMENTS & PTS NES	NO		586 81,029
44010	HOCKEY STICKS	DOZ	293	150 462 82,019
44010	SKATES, ICE	PAIR	12,333	339 4,103 83,023
44010	GAMES, TOYS, CHILDRENS VEH & PT NES		1,741	28,850 43,568 83,026
44010	SPORTING RECREATION EQUIP & PTS NES		22,223	
44040	KITCHEN UTENSILS & PTS NES, COOKING		1,039	2,263 83,079
44000	HOUSEHOLD & PERSONAL EQUIP & PT NES			20,968 83,099
44010	BIOLOGICAL PRODUCTS FOR HUMANS		29,288	594 85,049
44000	MEDICINAL & PHARMACEUTICAL PROD NES			31,434 86,099
44010	SURGICAL MEDICAL & DENTAL SUPPL NES		12,293	622 87,019
44010	OPHTHALMIC GOODS N E S		70	
44000	NEWSPAPERS, MAGAZINES & PERIODICALS		100	2,905 87,099
44010	BOOKS AND PAMPHLETS		353	
44010	PRINTED MATTER N E S		10,705	1,320 88,039
44010	STATIONERY & PAPER OFFICE SUPPL NES		460	14,076 89,029
44010	FOUNTAIN PENS, MECH. PENCILS & SETS		4,370	
44010	PARTS FOR PENS & MECHANICAL PENCILS		349	3,620 90,019
44040	STATIONERS AND OFFICE SUPPLIES NES			773 90,023
44010	CAMERA AND PROJECTION LENSES		8,743	2,488 90,024
44010	MOTION PICTURE FILM, UNEXPOSED	FT	3,500	9,878 90,099
44010	PHOTOGRAPHIC EQUIP. & SUPPLIES NES		165	
44010	MUSICAL INSTRUMENTS AND PARTS N E S			4,612 91,039
44010	FIREARMS, NON-MILITARY USE & PARTS	NO	40	642 91,055
44140	PREFAB. BLDG. STRUCTURES & PTS NES		2,404	
44010	WORKS OF ART		635	9,247 91,099
44010	ANTIQUES AND COLLECTORS ITEMS N E S		480	75,242 92,199

COUNTRY AND COMMODITY		JANUARY TO DECEMBER 1968		JANUARY TO DECEMBER 1969	
CLASS		QUANTITY	VALUE IN DOLLARS	QUANTITY	VALUE IN DOLLARS
AUSTRIA-CON					
94929	SIGNS AND ADVERTISING DISPLAYS NES		54		94929
94968	JEWELLERY CASES			290	94968
95029	SHIPPING CONTAINERS, METAL, & PARTS	440		648	95029
95099	CONTAINERS, CLOSURES AND PARTS NES	83		131	95099
96096	PLASTIC END PRODUCTS N E S	646		1,717	96096
96099	END PRODUCTS OF OTHER MATERIALS NES	1,046		1,058	96099
97020	CONTRACTORS EQUIPMENT AND TOOLS	1,350		8,077	97020
97075	SHIPMENTS OF LESS THAN \$100.00 EACH	11,668		9,838	97075
COUNTRY TOTAL			6,007,650		9,067,434

SOURCE: Dominion Bureau of Statistics
Trade of Canada

TRADE WITH

WORLD

Period

TABLE IV

Austrian Imports
January-September

US\$ million

Total trade and trade by S.I.T.C. sections

TOTAL TRADE		JS 67	1692
		JS 68	1637
		JS 69	2048
0	Food and live animals	JS 67	162.0
		JS 68	170.4
		JS 69	176.8
1	Beverages and tobacco	JS 67	13.7
		JS 68	21.1
		JS 69	15.4
2	Crude materials, inedible, except fuels	JS 67	147.0
		JS 68	162.1
		JS 69	195.2
3	Mineral fuels, lubricants and related materials	JS 67	115.0
		JS 68	134.9
		JS 69	150.4
4	Animal and vegetable oils and fats	JS 67	17.6
		JS 68	16.2
		JS 69	15.5
5	Chemicals	JS 67	165.2
		JS 68	193.5
		JS 69	214.2
6	Manufactured goods classified chiefly by material	JS 67	365.7
		JS 68	402.7
		JS 69	479.1
7	Machinery and transport equipment	JS 67	522.0
		JS 68	559.7
		JS 69	595.7
8	Miscellaneous manufactured articles	JS 67	157.7
		JS 68	176.0
		JS 69	203.9
9	Commodities and transactions not classified according to kind	JS 67	0.2
		JS 68	0.2
		JS 69	0.3

Trade by S.I.T.C. divisions, groups, and sub-groups

00	Live animals	JS 68	1.7
		JS 69	1.4
01	Meat and meat preparations	JS 68	10.7
		JS 69	14.3
011	Meat, fresh, chilled or frozen	JS 68	9.5
		JS 69	13.2
011.4	Poultry, killed or dressed (including poultry offals other than liver), fresh, chilled or frozen	JS 68	4.9
		JS 69	5.2
02	Dairy products and eggs	JS 68	8.6
		JS 69	9.7
025	Eggs	JS 68	6.2
		JS 69	7.0
03	Fish and fish preparations	JS 68	9.4
		JS 69	9.8
031	Fish, fresh and simply preserved	JS 68	4.8
		JS 69	4.7
032	Fish in airtight containers, n.e.s. and fish preparations, whether or not in airtight containers (including crustacea and molluscs)	JS 68	5.0
		JS 69	5.1
04	Cereals and cereal preparations	JS 68	30.0
		JS 69	22.4
041	Wheat (including spelt) and meslin, unmilled	JS 68	1.1
		JS 69	1.3
042	Rice	JS 68	5.5
		JS 69	4.9
043	Barley, unmilled	JS 68	8.1
		JS 69	6.6
044	Miscellaneous (cereal), unmilled	JS 68	5.9
		JS 69	2.7
05	Fruit and vegetables	JS 68	54.7
		JS 69	64.9
051	Fruit, fresh and nuts (not including oil nuts), fresh or dried	JS 68	36.3
		JS 69	40.4
051.1	Oranges, tangerines or mandarines and clementines	JS 68	8.1
		JS 69	9.2
051.3	Bananas (including plantains), fresh	JS 68	8.2
		JS 69	8.4
053	Fruit, preserved and fruit preparations	JS 68	6.7
		JS 69	7.1

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054	Vegetables, fresh, frozen or simply preserved, roots, tubers and other edible vegetable products, n.e.s., fresh or dried	JS 68 12.7 JS 69 14.2
06	Sugar, sugar preparations and honey	JS 68 4.4 JS 69 3.3
07	Coffee, tea, cocoa, spices and manufactures thereof	JS 68 29.1 JS 69 33.7
071	Coffee	JS 68 15.4 JS 69 17.3
072	Cocoa	JS 68 8.7 JS 69 11.1
08	Feeding-stuff for animals (not including unmilled cereals)	JS 68 15.6 JS 69 17.1
081-3	Oil-seed cake and meal and other vegetable oil residues	JS 68 8.3 JS 69 8.0
081-4	Meat meal (including tannage) and fish meal, unfit for human consumption	JS 68 5.7 JS 69 7.1
11	Beverages	JS 68 8.4 JS 69 6.9
112	Alcoholic beverages	JS 68 8.0 JS 69 6.3
112-1	Wine of fresh grapes (including grape must)	JS 68 5.2 JS 69 3.8
12	Tobacco and tobacco manufactures	JS 68 12.7 JS 69 8.6
121	Tobacco, unmanufactured	JS 68 10.0 JS 69 6.0
21	Hides, skins and fur skins, undressed	JS 68 8.4 JS 69 10.7
23	Crude rubber (including synthetic and reclaimed)	JS 68 10.3 JS 69 12.9
231-2	Synthetic rubber and rubber substitutes	JS 68 6.1 JS 69 6.7
24	Wood, lumber and cork	JS 68 15.9 JS 69 17.3
242	Wood in the rough or roughly squared	JS 68 12.0 JS 69 12.3
26	Pulp and waste paper	JS 68 8.7 JS 69 10.3
28	Textile fibres (not manufactured into yarn, thread or fabrics) and their waste	JS 68 44.7 JS 69 47.5
262	Wool and other animal hair	JS 68 19.9 JS 69 18.5
263	Cotton	JS 68 11.7 JS 69 11.5
263-1	Raw cotton, other than linters	JS 68 11.5 JS 69 11.3
266	Synthetic and regenerated (artificial) fibres	JS 68 8.8 JS 69 13.1
266-2	Synthetic fibres suitable for spinning	JS 68 7.8 JS 69 11.8
27	Crude fertilizers and crude minerals (excluding coal, petroleum and precious stones)	JS 68 22.1 JS 69 24.9
271	Fertilizers, crude	JS 68 6.5 JS 69 5.6
276	Other crude minerals	JS 68 9.8 JS 69 12.4
28	Metaliferous ores and metal scrap	JS 68 35.8 JS 69 52.5
281	Iron ore and concentrates	JS 68 13.5 JS 69 17.0
281-3	Iron ore and concentrates (except roasted iron pyrites)	JS 68 11.9 JS 69 15.7
283	Ores and concentrates of non-ferrous base metals	JS 68 16.3 JS 69 26.0
283-9	Ores and concentrates of non-ferrous base metals, n.e.s.	JS 68 14.1 JS 69 19.5
29	Crude animal and vegetable materials, n.e.s.	JS 68 14.7 JS 69 17.3
291	Crude animal materials, n.e.s.	JS 68 6.0 JS 69 7.7
292	Crude vegetable materials, n.e.s.	JS 68 8.7 JS 69 4.6

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32	Coal, coke and briquettes	JS 68	57.0
		JS 69	58.4
321-4	Coal (anthracite, bituminous)	JS 68	36.7
		JS 69	35.0
321-8	Coke and semi-coke of coal, of lignite or of peat	JS 68	13.8
		JS 69	16.6
33	Petroleum and petroleum products	JS 68	74.5
		JS 69	81.0
331	Petroleum, crude and partly refined for further refining (excluding natural gasoline)	JS 68	26.7
		JS 69	30.1
332	Petroleum products	JS 68	47.9
		JS 69	50.8
332-1	Motor spirit (gasoline and other light oils for similar uses, including natural gasoline)	JS 68	16.7
		JS 69	16.7
332-4	Residual fuel oils	JS 68	16.3
		JS 69	17.2
332-5	Lubricating oils and greases (including mixtures with animal and vegetable lubricants)	JS 68	7.1
		JS 69	7.8
332-9	Pitch, resin, petroleum asphalt, coke of petroleum and other by-products of coal, lignite, petroleum and oil shale	JS 68	4.6
		JS 69	6.1
42	Fixed vegetable oils and fats	JS 68	12.7
		JS 69	12.0
421	Fixed vegetable oils, soft	JS 68	8.9
		JS 69	8.9
51	Chemical elements and compounds	JS 68	75.6
		JS 69	79.7
512	Organic chemicals	JS 68	28.6
		JS 69	33.2
513	Inorganic chemicals: Elements, oxides and halogen salts	JS 68	25.1
		JS 69	27.8
514	Other inorganic chemicals	JS 68	7.9
		JS 69	7.6
53	Dyeing, tanning and colouring materials	JS 68	14.5
		JS 69	16.4
531	Synthetic organic dyestuffs, natural indigo and colour lakes	JS 68	7.6
		JS 69	8.4
533	Pigments, paints, varnishes and related materials	JS 68	6.3
		JS 69	7.4
54	Medicinal and pharmaceutical products	JS 68	27.2
		JS 69	28.3
541-7	Medicaments	JS 68	22.6
		JS 69	22.7
55	Essential oils and perfume materials, toilet, polishing and cleansing preparations	JS 68	11.3
		JS 69	13.7
58	Plastic materials, regenerated cellulose and artificial resins	JS 68	44.5
		JS 69	53.9
581-1	Products of condensation, polycondensation and polyaddition	JS 68	13.0
		JS 69	15.4
581-2	Products of polymerization and copolymerization	JS 68	26.7
		JS 69	33.3
59	Chemical materials and products, n.e.s.	JS 68	17.9
		JS 69	20.1
61	Leather, leather manufactures, n.e.s. and dressed fur skins	JS 68	17.1
		JS 69	18.7
611	Leather	JS 68	10.6
		JS 69	12.2
62	Rubber manufactures, n.e.s.	JS 68	16.0
		JS 69	18.4
625	Articles of rubber, n.e.s.	JS 68	12.1
		JS 69	13.6
629-1	Rubber tyres and tubes for vehicles and aircraft	JS 68	8.2
		JS 69	8.8
63	Wood and cork manufactures (excluding furniture)	JS 68	8.8
		JS 69	9.3
64	Paper, paperboard and manufactures thereof	JS 68	19.4
		JS 69	24.8
641	Paper and paperboard	JS 68	13.5
		JS 69	17.9
642	Articles made of paper pulp, of paper or of paperboard	JS 68	5.9
		JS 69	6.9
65	Textile yarn, fabrics, made-up articles and related products	JS 68	145.5
		JS 69	171.2

651	Textile yarn and thread	JS 68	58.9
		JS 69	72.8
651-2	Yarn of wool and animal hair	JS 68	8.6
		JS 69	8.4
651-3	Cotton yarn and thread, gray (unbleached), not mercerized nor put up for retail sale	JS 68	8.8
		JS 69	10.9
651-6	Yarn and thread of synthetic fibres	JS 68	32.8
		JS 69	44.4
651-7	Yarn and thread of regenerated (artificial) fibres	JS 68	6.8
		JS 69	7.0
652	Cotton fabrics, woven (not including narrow or special fabrics)	JS 68	16.1
		JS 69	18.3
652-2	Cotton fabrics, woven, other than gray (bleached, dyed, mercerized, printed or otherwise finished)	JS 68	11.1
		JS 69	11.2
653	Textile fabrics, woven (not including narrow or special fabrics), other than cotton fabrics	JS 68	42.0
		JS 69	44.1
653-2	Woolen fabrics, woven (including fabrics of fine hair)	JS 68	15.8
		JS 69	13.8
653-5	Fabrics, woven, of synthetic fibres	JS 68	9.0
		JS 69	11.5
653-6	Fabrics, woven, of regenerated (artificial) fibres	JS 68	8.2
		JS 69	9.2
655	Special textile fabrics and related products	JS 68	11.5
		JS 69	13.8
657	Floor coverings, tapestries, etc.	JS 68	11.0
		JS 69	12.0
66	Non-metallic mineral manufactures, n.e.s.	JS 68	33.4
		JS 69	37.9
662	Clay construction materials and refractory construction materials	JS 68	8.5
		JS 69	9.6
663	Mineral manufactures, n.e.s.	JS 68	7.6
		JS 69	8.9
664	Glass	JS 68	7.5
		JS 69	8.7
67	Iron and steel	JS 68	58.9
		JS 69	74.5
671	Pig iron, spiegelisen, sponge iron, and steel powders and shot and ferro-alloys	JS 68	12.3
		JS 69	16.5
673	Iron and steel bars, rods, angles, shapes and sections (including sheet piling)	JS 68	6.3
		JS 69	7.8
674	Universals, plates and sheets of iron or steel	JS 68	11.5
		JS 69	12.0
678	Tubes, pipes and fittings of iron or steel	JS 68	14.3
		JS 69	24.9
678-2	Tubes and pipes of iron (other than of cast iron) or steel, seamless (excl. clinched)	JS 68	9.0
		JS 69	12.1
68	Non-ferrous metals	JS 68	53.2
		JS 69	69.0
682	Copper	JS 68	25.7
		JS 69	34.4
682-1	Copper and alloys, whether or not refined, unwrought	JS 68	20.1
		JS 69	27.9
684	Aluminium	JS 68	8.5
		JS 69	10.6
684-2	Aluminium and aluminium alloys, worked	JS 68	6.0
		JS 69	7.8
69	Manufactures of metal, n.e.s.	JS 68	50.3
		JS 69	59.1
695	Tools for use in the hand or in machines	JS 68	7.9
		JS 69	8.9
697	Household equipment of base metals	JS 68	6.4
		JS 69	8.1
698	Manufactures of metal, n.e.s.	JS 68	19.4
		JS 69	23.2
698-1	Locksmiths' wares	JS 68	6.6
		JS 69	7.8
71	Machinery, other than electric	JS 68	232.3
		JS 69	267.9
711	Power generating machinery, other than electric	JS 68	15.8
		JS 69	15.9
711-5	Internal combustion engines, other than for aircraft	JS 68	9.1
		JS 69	11.1

TRADE WITH

WORLD

Period

712	Agricultural machinery and implements	JS 66 22.0 JS 69 22.3
712 2	Agricultural machinery and appliances for harvesting, threshing and sorting	JS 66 10.1 JS 69 10.4
712 5	Tractors, other than road tractors for tractor-trailer combinations	JS 66 7.2 JS 69 6.5
714	Office machines	JS 66 24.7 JS 69 26.6
714 2	Calculating machines, accounting machines and similar machines incorporating a calculating device	JS 66 6.7 JS 69 11.2
714 3	Statistical machines e.g. punched card machines	JS 66 5.6 JS 69 3.3
714 9	Office machines, n.e.s.	JS 66 7.7 JS 69 10.0
715	Metalworking machinery	JS 66 11.3 JS 69 14.8
715 1	Machine tools for working metals	JS 66 9.7 JS 69 12.4
717	Textile and leather machinery	JS 66 20.5 JS 67 25.1
717 1	Textile machinery	JS 66 15.9 JS 69 19.3
718	Machines for special industries	JS 66 26.1 JS 69 30.7
718 2	Printing and book-binding machinery	JS 66 4.7 JS 69 6.5
718 4	Construction and mining machinery, n.e.s.	JS 66 9.2 JS 69 12.6
718 5	Mineral crushing, sorting and moulding machinery, glass-working machinery	JS 66 4.9 JS 69 4.0
719	Machinery and appliances (other than electrical) and machine parts, n.e.s.	JS 66 111.9 JS 69 130.4
719 1	Heating and cooling equipment	JS 66 13.1 JS 69 16.2
719 2	Pumps and centrifuges	JS 66 19.5 JS 69 23.0
719 3	Mechanical handling equipment	JS 66 1.4 JS 69 20.5
719 5	Powered tools, n.e.s.	JS 66 6.8 JS 69 10.2
719 6	Other non-electrical machines	JS 66 11.1 JS 69 11.5
719 8	Machinery and mechanical appliances, n.e.s.	JS 66 13.7 JS 69 15.6
719 9	Parts and accessories of machinery, n.e.s.	JS 66 22.7 JS 69 27.6
72	Electrical machinery, apparatus and appliances	JS 66 125.7 JS 69 153.1
722	Electric power machinery and switchgear	JS 66 31.6 JS 69 37.9
722 1	Electric power machinery	JS 66 14.0 JS 69 15.8
722 2	Electrical apparatus for making and breaking or for protecting electrical circuits (switchgear, etc.)	JS 66 17.6 JS 69 22.1
724	Telecommunications apparatus	JS 66 23.3 JS 69 29.9
724 9	Telecommunications equipment, n.e.s.	JS 66 13.4 JS 69 15.9
725	Domestic electrical equipment	JS 66 28.0 JS 69 29.2
729	Other electrical machinery and apparatus	JS 66 37.6 JS 69 49.6
729 3	Thermionic etc. valves and tubes, photocells, transistors, etc.	JS 66 6.5 JS 69 13.2
729 5	Electrical measuring and controlling instruments and apparatus	JS 66 6.5 JS 69 8.2
73	Transport equipment	JS 66 201.7 JS 69 174.7
732	Road motor vehicles	JS 66 145.7 JS 67 152.1
732 1	Passenger motor cars (other than buses or special vehicles), whether or not assembled	JS 66 136.2 JS 69 96.5

TRADE WITH		Period	WORLD
732-3	Lorries and trucks (including ambulances, etc.), whether or not assembled	JS 68 JS 69	14.9 20.3
732-8	Bodies, chassis, frames and other parts of motor vehicles other than motorcycles	JS 68 JS 69	18.3 22.4
733	Road vehicles other than motor vehicles	JS 68 JS 69	5.8 5.7
733-3	Trailers and other vehicles, not motorized, and their parts	JS 68 JS 69	5.1 4.9
734	Aircraft	JS 68 JS 69	4.1 7.3
734-1	Aircraft, heavier-than-air	JS 68 JS 69	3.7 6.9
81	Sanitary, plumbing, heating and lighting fixtures and fittings	JS 68 JS 69	6.2 7.5
82	Furniture	JS 68 JS 69	17.7 17.6
84	Clothing	JS 68 JS 69	37.6 46.8
841	Clothing (except fur clothing)	JS 68 JS 69	36.8 45.5
841-1	Clothing of textile fabric, not knitted or crocheted	JS 68 JS 69	15.8 20.3
841-4	Clothing and accessories, knitted or crocheted	JS 68 JS 69	14.8 18.3
85	Footwear	JS 68 JS 69	11.4 12.8
86	Professional, scientific and controlling instruments, photographic and optical goods, watches and clocks	JS 68 JS 69	34.2 40.3
861	Scientific, medical, optical, measuring and controlling instruments and apparatus	JS 68 JS 69	18.4 22.6
861-9	Measuring, controlling and scientific instruments, n.e.s.	JS 68 JS 69	6.6 8.4
862	Photographic and cinematographic supplies	JS 68 JS 69	8.7 10.5
862-4	Photographic film, plates and paper, whether or not exposed, and developed film other than developed cinematographic film	JS 68 JS 69	8.1 9.8
864	Watches and clocks	JS 68 JS 69	6.3 6.4
88	Miscellaneous manufactured articles, n.e.s.	JS 68 JS 69	65.4 75.3
891	Musical instruments, sound recorders and reproducers and parts and accessories therefor	JS 68 JS 69	8.7 9.5
892	Printed matter	JS 68 JS 69	21.9 25.4
892-1	Books and pamphlets (including maps and globes), printed	JS 68 JS 69	6.7 8.4
892-2	Newspapers and periodicals	JS 68 JS 69	9.4 11.2
893	Articles of artificial plastic materials, n.e.s.	JS 68 JS 69	8.5 10.3
894	Perambulators, toys, games and sporting goods	JS 68 JS 69	10.8 13.0
897	Jewellery and goldsmiths' and silversmiths' wares	JS 68 JS 69	5.0 4.9
899	Manufactured articles, n.e.s.	JS 68 JS 69	6.7 8.0

